

Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



Floyd County

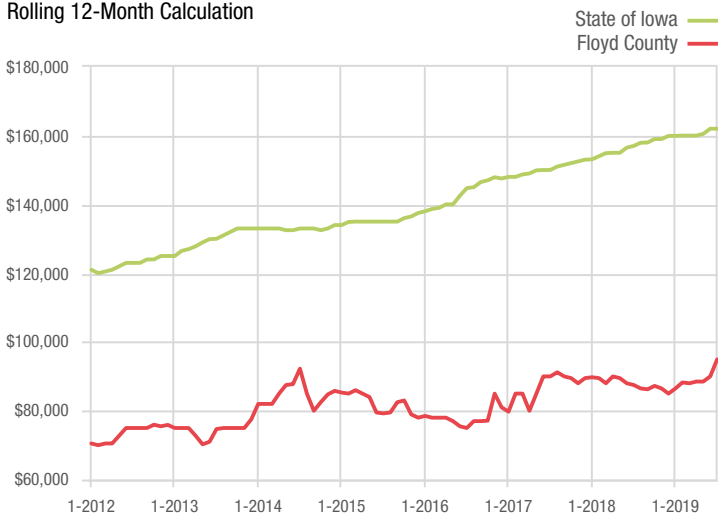
| Single-Family Detached | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| | 2018 | 2019 | % Change | Thru 7-2018 | Thru 7-2019 | % Change |
| New Listings | 20 | 26 | + 30.0% | 136 | 128 | - 5.9% |
| Pending Sales | 15 | 12 | - 20.0% | 95 | 85 | - 10.5% |
| Closed Sales | 15 | 14 | - 6.7% | 85 | 85 | 0.0% |
| Days on Market Until Sale | 81 | 104 | + 28.4% | 102 | 113 | + 10.8% |
| Median Sales Price* | \$92,500 | \$114,750 | + 24.1% | \$80,900 | \$100,000 | + 23.6% |
| Average Sales Price* | \$105,134 | \$129,171 | + 22.9% | \$108,807 | \$122,377 | + 12.5% |
| Percent of List Price Received* | 95.6% | 94.7% | - 0.9% | 93.6% | 94.5% | + 1.0% |
| Inventory of Homes for Sale | 76 | 88 | + 15.8% | — | — | — |
| Months Supply of Inventory | 5.4 | 6.4 | + 18.5% | — | — | — |

| Townhouse-Condo | July | | | Year to Date | | |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| | 2018 | 2019 | % Change | Thru 7-2018 | Thru 7-2019 | % Change |
| New Listings | 1 | 0 | - 100.0% | 5 | 1 | - 80.0% |
| Pending Sales | 1 | 0 | - 100.0% | 5 | 2 | - 60.0% |
| Closed Sales | 1 | 0 | - 100.0% | 3 | 2 | - 33.3% |
| Days on Market Until Sale | 38 | — | — | 79 | 204 | + 158.2% |
| Median Sales Price* | \$170,000 | — | — | \$170,000 | \$126,625 | - 25.5% |
| Average Sales Price* | \$170,000 | — | — | \$146,333 | \$126,625 | - 13.5% |
| Percent of List Price Received* | 89.9% | — | — | 90.5% | 99.0% | + 9.4% |
| Inventory of Homes for Sale | 1 | 1 | 0.0% | — | — | — |
| Months Supply of Inventory | 0.8 | 1.0 | + 25.0% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

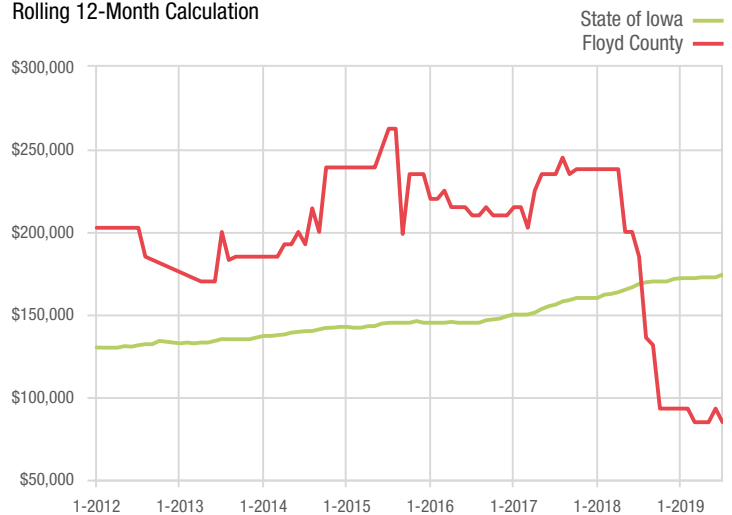
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.