

Fourth Congressional District

Includes Audubon, Boone, Buena Vista, Butler, Calhoun, Carroll, Cerro Gordo, Cherokee, Chickasaw, Clay, Crawford, Dickinson, Emmet, Floyd, Franklin, Greene, Grundy, Hamilton, Hancock, Hardin, Harrison, Humboldt, Ida, Kossuth, Lyon, Monona, O'Brien, Osceola, Palo Alto, Plymouth, Pocahontas, Sac, Shelby, Sioux, Story, Webster, Winnebago, Woodbury and Wright Counties

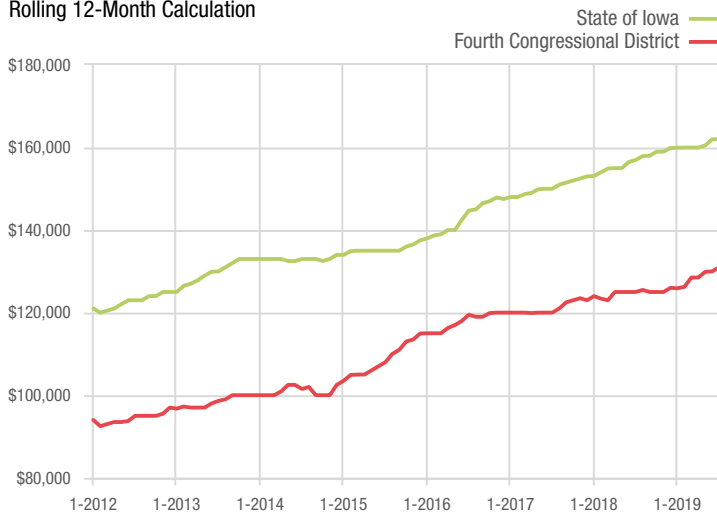
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	1,005	1,165	+ 15.9%	6,040	6,545	+ 8.4%
Pending Sales	720	751	+ 4.3%	4,403	4,638	+ 5.3%
Closed Sales	772	824	+ 6.7%	3,996	4,238	+ 6.1%
Days on Market Until Sale	64	68	+ 6.3%	79	80	+ 1.3%
Median Sales Price*	\$127,500	\$147,000	+ 15.3%	\$125,000	\$135,000	+ 8.0%
Average Sales Price*	\$159,656	\$175,379	+ 9.8%	\$155,097	\$159,826	+ 3.0%
Percent of List Price Received*	96.3%	96.3%	0.0%	95.5%	95.5%	0.0%
Inventory of Homes for Sale	2,811	3,194	+ 13.6%	—	—	—
Months Supply of Inventory	4.8	5.1	+ 6.3%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	88	117	+ 33.0%	671	736	+ 9.7%
Pending Sales	95	91	- 4.2%	472	491	+ 4.0%
Closed Sales	85	75	- 11.8%	412	406	- 1.5%
Days on Market Until Sale	86	111	+ 29.1%	105	104	- 1.0%
Median Sales Price*	\$154,450	\$185,000	+ 19.8%	\$192,000	\$180,850	- 5.8%
Average Sales Price*	\$192,922	\$214,588	+ 11.2%	\$231,043	\$220,173	- 4.7%
Percent of List Price Received*	97.0%	97.7%	+ 0.7%	96.9%	96.8%	- 0.1%
Inventory of Homes for Sale	357	441	+ 23.5%	—	—	—
Months Supply of Inventory	6.3	7.0	+ 11.1%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

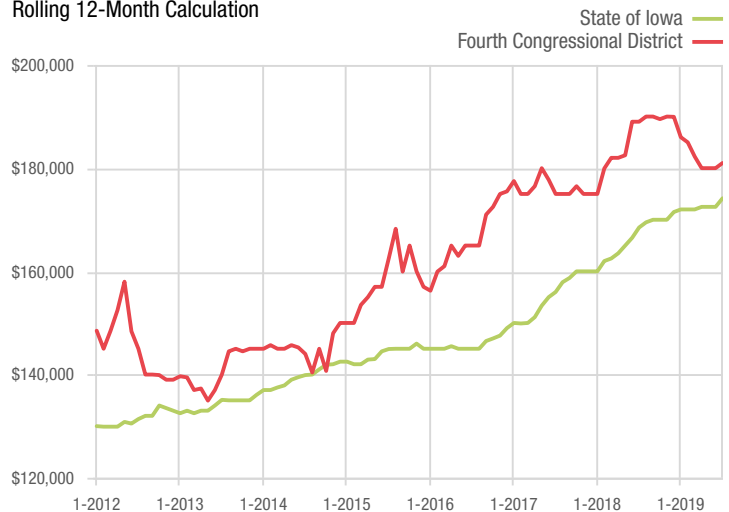
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.