

## Greater Mason City Board of REALTORS®

Includes Mason City and Surrounding Area

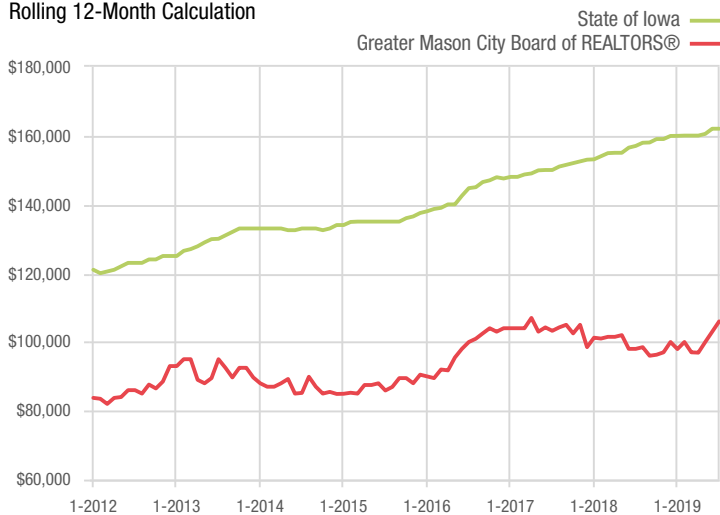
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	84	98	+ 16.7%	428	473	+ 10.5%
Pending Sales	53	30	- 43.4%	327	308	- 5.8%
Closed Sales	42	61	+ 45.2%	283	295	+ 4.2%
Days on Market Until Sale	107	99	- 7.5%	105	103	- 1.9%
Median Sales Price*	\$124,500	\$120,000	- 3.6%	\$98,000	\$111,000	+ 13.3%
Average Sales Price*	\$158,394	\$133,260	- 15.9%	\$128,086	\$127,160	- 0.7%
Percent of List Price Received*	97.9%	95.2%	- 2.8%	95.3%	95.8%	+ 0.5%
Inventory of Homes for Sale	184	269	+ 46.2%	—	—	—
Months Supply of Inventory	4.3	6.2	+ 44.2%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	5	4	- 20.0%	23	30	+ 30.4%
Pending Sales	2	1	- 50.0%	24	22	- 8.3%
Closed Sales	7	7	0.0%	21	19	- 9.5%
Days on Market Until Sale	107	222	+ 107.5%	147	245	+ 66.7%
Median Sales Price*	\$227,500	\$140,000	- 38.5%	\$195,000	\$149,995	- 23.1%
Average Sales Price*	\$220,743	\$163,242	- 26.0%	\$187,219	\$176,755	- 5.6%
Percent of List Price Received*	97.2%	96.5%	- 0.7%	97.5%	95.6%	- 1.9%
Inventory of Homes for Sale	14	31	+ 121.4%	—	—	—
Months Supply of Inventory	3.4	10.3	+ 202.9%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

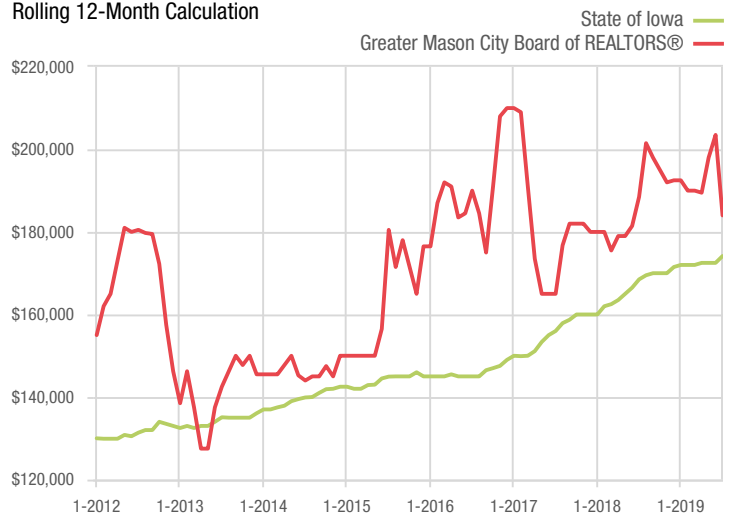
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.