

Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



Greene County

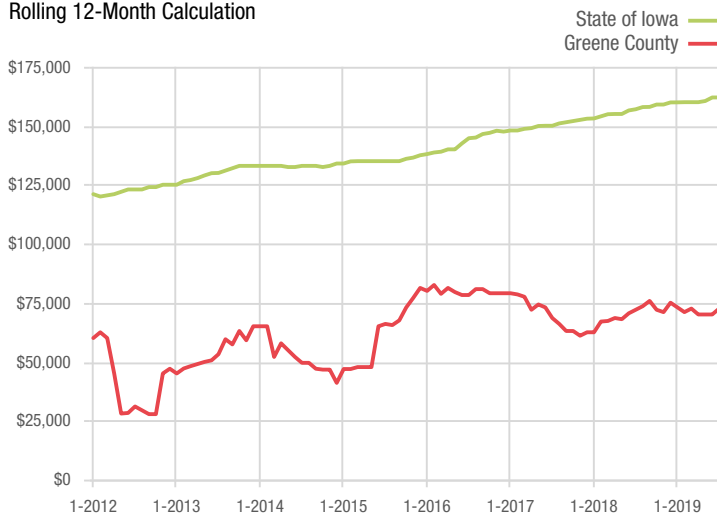
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	11	6	- 45.5%	57	67	+ 17.5%
Pending Sales	1	11	+ 1,000.0%	32	51	+ 59.4%
Closed Sales	7	9	+ 28.6%	34	41	+ 20.6%
Days on Market Until Sale	85	85	0.0%	88	87	- 1.1%
Median Sales Price*	\$83,500	\$130,000	+ 55.7%	\$78,250	\$72,750	- 7.0%
Average Sales Price*	\$83,929	\$117,933	+ 40.5%	\$87,941	\$93,983	+ 6.9%
Percent of List Price Received*	87.2%	98.1%	+ 12.5%	91.8%	96.5%	+ 5.1%
Inventory of Homes for Sale	31	37	+ 19.4%	—	—	—
Months Supply of Inventory	6.4	5.7	- 10.9%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	9	—	—	9	—	—
Median Sales Price*	\$74,000	—	—	\$74,000	—	—
Average Sales Price*	\$74,000	—	—	\$74,000	—	—
Percent of List Price Received*	96.1%	—	—	96.1%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

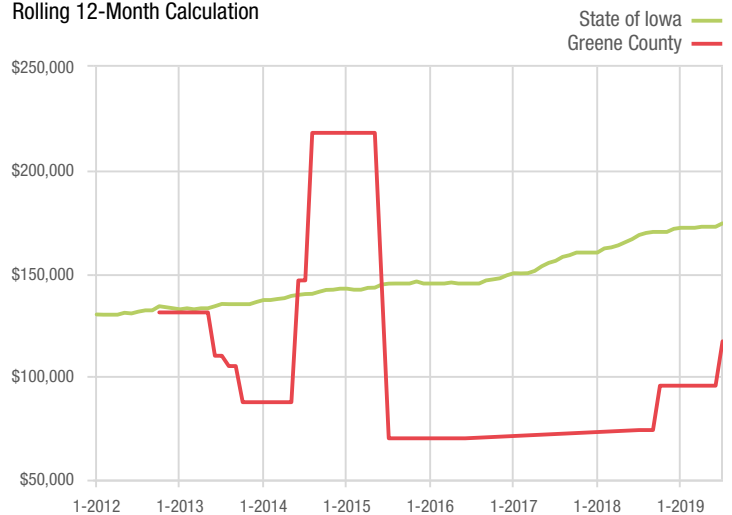
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.