

# Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Hancock County

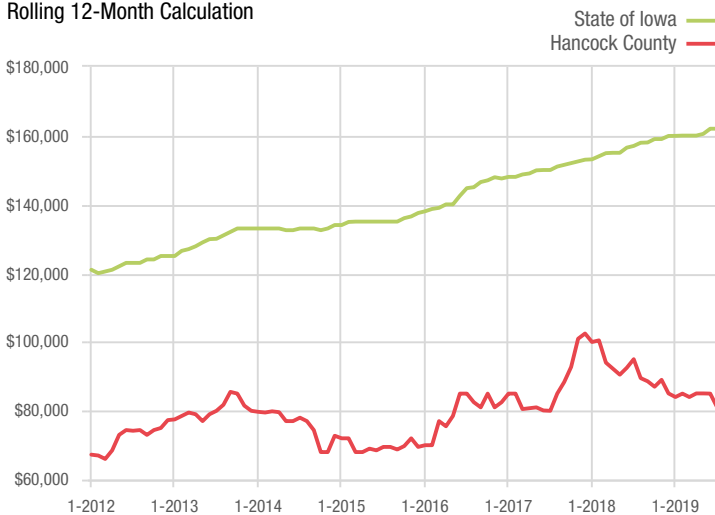
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	27	30	+ 11.1%	148	143	- 3.4%
Pending Sales	15	13	- 13.3%	107	79	- 26.2%
Closed Sales	23	9	- 60.9%	101	73	- 27.7%
Days on Market Until Sale	162	69	- 57.4%	144	97	- 32.6%
Median Sales Price*	\$128,000	<b>\$149,000</b>	+ 16.4%	\$86,050	<b>\$80,000</b>	- 7.0%
Average Sales Price*	\$137,700	<b>\$135,222</b>	- 1.8%	\$108,399	<b>\$93,708</b>	- 13.6%
Percent of List Price Received*	93.8%	<b>96.7%</b>	+ 3.1%	92.9%	<b>94.1%</b>	+ 1.3%
Inventory of Homes for Sale	99	99	0.0%	—	—	—
Months Supply of Inventory	6.7	7.8	+ 16.4%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	0	0	0.0%	6	1	- 83.3%
Pending Sales	2	1	- 50.0%	4	2	- 50.0%
Closed Sales	0	1	—	3	1	- 66.7%
Days on Market Until Sale	—	285	—	94	285	+ 203.2%
Median Sales Price*	—	<b>\$105,575</b>	—	\$182,000	<b>\$105,575</b>	- 42.0%
Average Sales Price*	—	<b>\$105,575</b>	—	\$165,000	<b>\$105,575</b>	- 36.0%
Percent of List Price Received*	—	<b>98.7%</b>	—	97.5%	<b>98.7%</b>	+ 1.2%
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	3.4	2.0	- 41.2%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

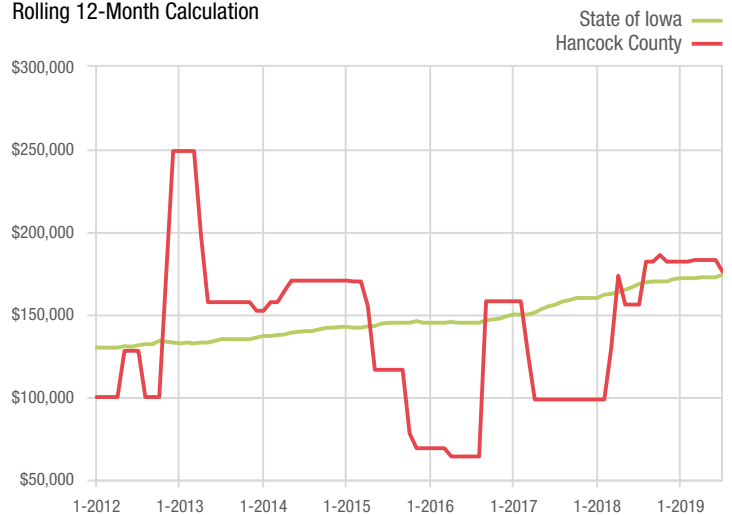
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.