

# Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Iowa County

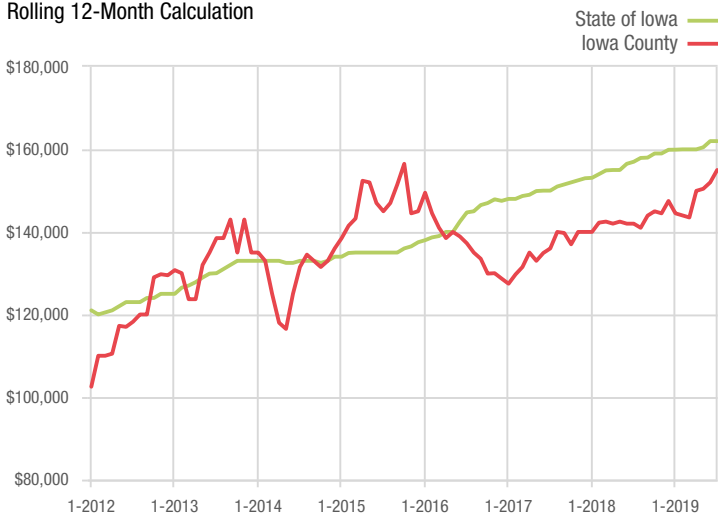
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	25	23	- 8.0%	182	124	- 31.9%
Pending Sales	21	23	+ 9.5%	150	99	- 34.0%
Closed Sales	26	18	- 30.8%	140	87	- 37.9%
Days on Market Until Sale	72	60	- 16.7%	79	55	- 30.4%
Median Sales Price*	\$152,000	<b>\$179,000</b>	+ 17.8%	\$142,000	<b>\$155,000</b>	+ 9.2%
Average Sales Price*	\$158,519	<b>\$212,479</b>	+ 34.0%	\$161,653	<b>\$174,315</b>	+ 7.8%
Percent of List Price Received*	97.6%	<b>94.7%</b>	- 3.0%	95.9%	<b>97.3%</b>	+ 1.5%
Inventory of Homes for Sale	54	45	- 16.7%	—	—	—
Months Supply of Inventory	2.9	3.1	+ 6.9%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	1	0	- 100.0%	7	9	+ 28.6%
Pending Sales	0	1	—	6	5	- 16.7%
Closed Sales	0	1	—	5	4	- 20.0%
Days on Market Until Sale	—	21	—	25	24	- 4.0%
Median Sales Price*	—	<b>\$225,000</b>	—	\$176,000	<b>\$209,000</b>	+ 18.8%
Average Sales Price*	—	<b>\$225,000</b>	—	\$165,380	<b>\$203,750</b>	+ 23.2%
Percent of List Price Received*	—	<b>97.8%</b>	—	101.5%	<b>97.2%</b>	- 4.2%
Inventory of Homes for Sale	1	3	+ 200.0%	—	—	—
Months Supply of Inventory	0.4	2.1	+ 425.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

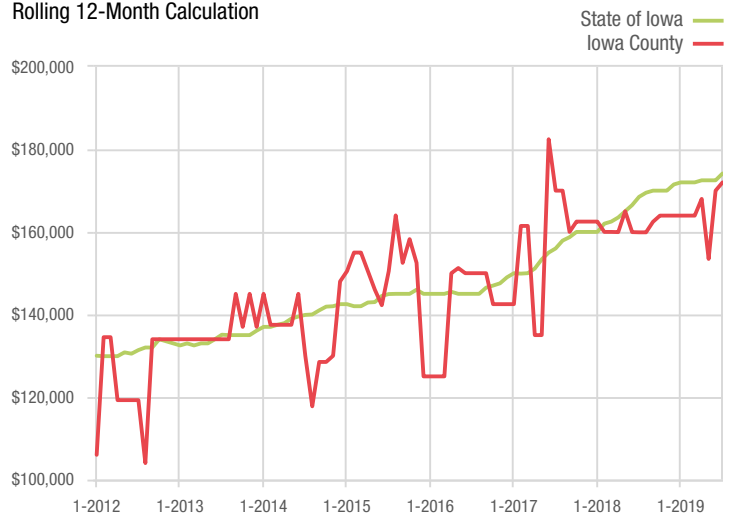
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.