

# Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Johnson County

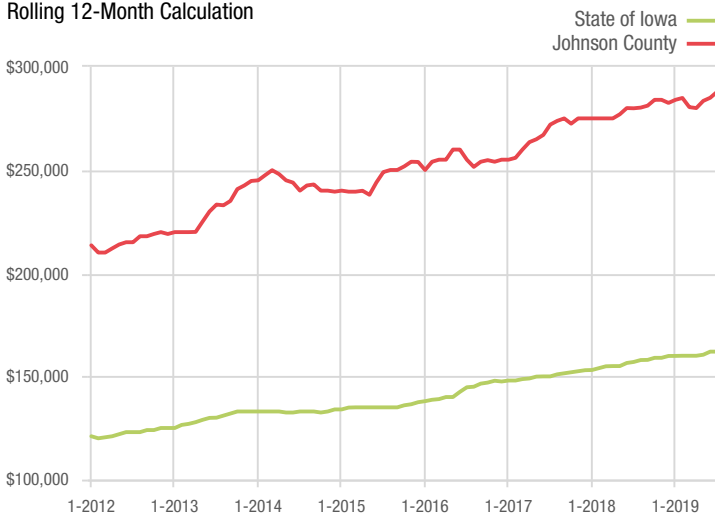
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	181	210	+ 16.0%	1,536	1,555	+ 1.2%
Pending Sales	155	168	+ 8.4%	1,054	1,003	- 4.8%
Closed Sales	204	197	- 3.4%	977	938	- 4.0%
Days on Market Until Sale	57	60	+ 5.3%	61	65	+ 6.6%
Median Sales Price*	\$274,950	<b>\$279,950</b>	+ 1.8%	\$279,900	<b>\$284,900</b>	+ 1.8%
Average Sales Price*	\$305,550	<b>\$311,424</b>	+ 1.9%	\$312,281	<b>\$310,328</b>	- 0.6%
Percent of List Price Received*	98.4%	<b>98.6%</b>	+ 0.2%	98.5%	<b>98.2%</b>	- 0.3%
Inventory of Homes for Sale	482	<b>558</b>	+ 15.8%	—	—	—
Months Supply of Inventory	3.7	<b>4.7</b>	+ 27.0%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	106	123	+ 16.0%	998	929	- 6.9%
Pending Sales	118	90	- 23.7%	665	614	- 7.7%
Closed Sales	151	145	- 4.0%	625	593	- 5.1%
Days on Market Until Sale	60	67	+ 11.7%	60	76	+ 26.7%
Median Sales Price*	\$193,000	<b>\$197,685</b>	+ 2.4%	\$200,000	<b>\$197,000</b>	- 1.5%
Average Sales Price*	\$201,971	<b>\$197,049</b>	- 2.4%	\$207,805	<b>\$200,577</b>	- 3.5%
Percent of List Price Received*	99.5%	<b>98.8%</b>	- 0.7%	99.5%	<b>99.1%</b>	- 0.4%
Inventory of Homes for Sale	365	<b>351</b>	- 3.8%	—	—	—
Months Supply of Inventory	4.5	<b>4.7</b>	+ 4.4%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

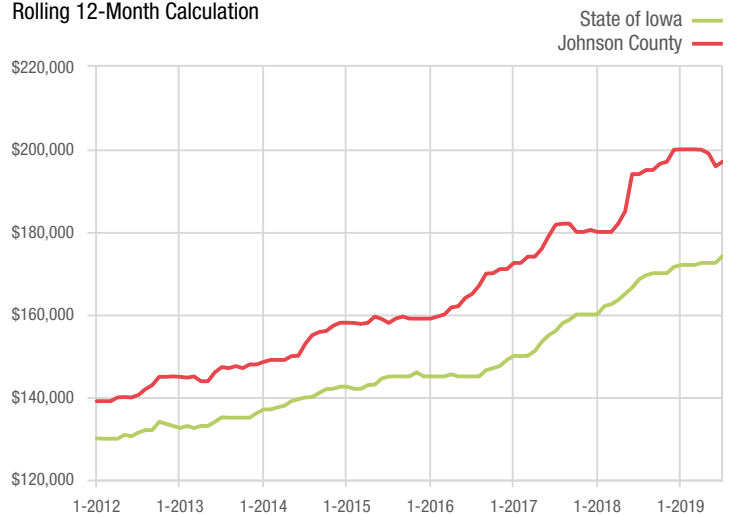
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.