

Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



Jones County

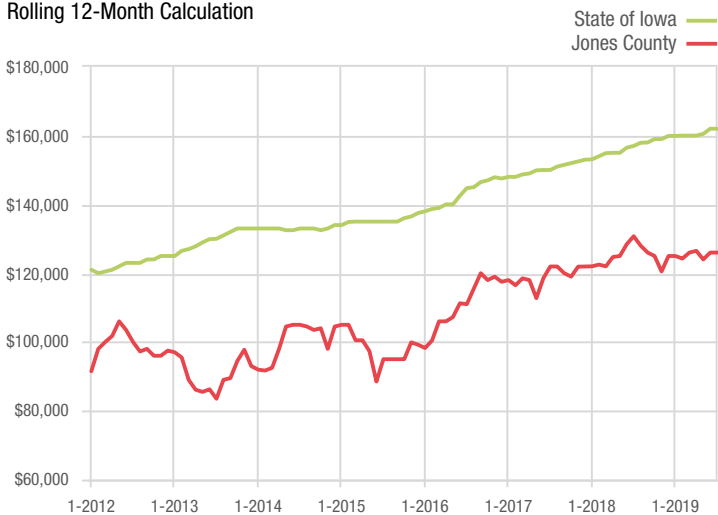
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	25	17	- 32.0%	146	123	- 15.8%
Pending Sales	17	11	- 35.3%	119	106	- 10.9%
Closed Sales	18	21	+ 16.7%	109	107	- 1.8%
Days on Market Until Sale	31	32	+ 3.2%	71	74	+ 4.2%
Median Sales Price*	\$138,250	\$145,000	+ 4.9%	\$133,000	\$131,250	- 1.3%
Average Sales Price*	\$177,244	\$145,267	- 18.0%	\$158,974	\$149,378	- 6.0%
Percent of List Price Received*	95.9%	95.7%	- 0.2%	96.2%	96.0%	- 0.2%
Inventory of Homes for Sale	53	45	- 15.1%	—	—	—
Months Supply of Inventory	3.3	3.2	- 3.0%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	1	2	+ 100.0%	8	7	- 12.5%
Pending Sales	0	1	—	4	7	+ 75.0%
Closed Sales	0	0	0.0%	5	7	+ 40.0%
Days on Market Until Sale	—	—	—	105	62	- 41.0%
Median Sales Price*	—	—	—	\$125,000	\$142,500	+ 14.0%
Average Sales Price*	—	—	—	\$132,550	\$149,700	+ 12.9%
Percent of List Price Received*	—	—	—	94.2%	97.6%	+ 3.6%
Inventory of Homes for Sale	5	1	- 80.0%	—	—	—
Months Supply of Inventory	4.3	0.7	- 83.7%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

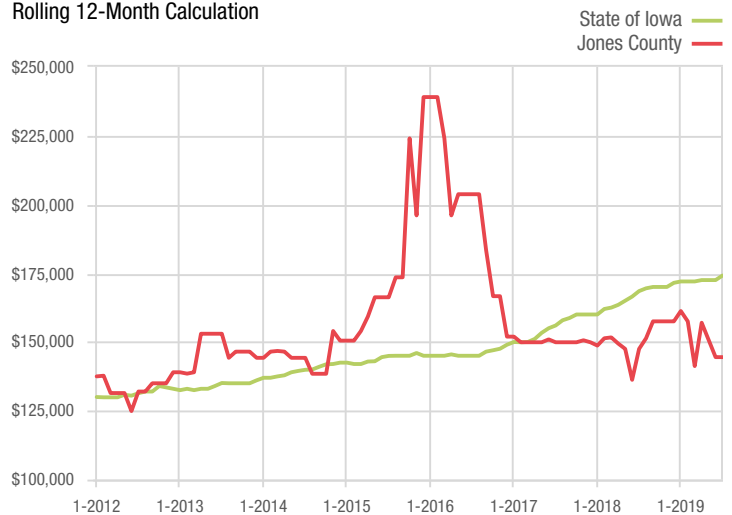
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.