

Louisa County

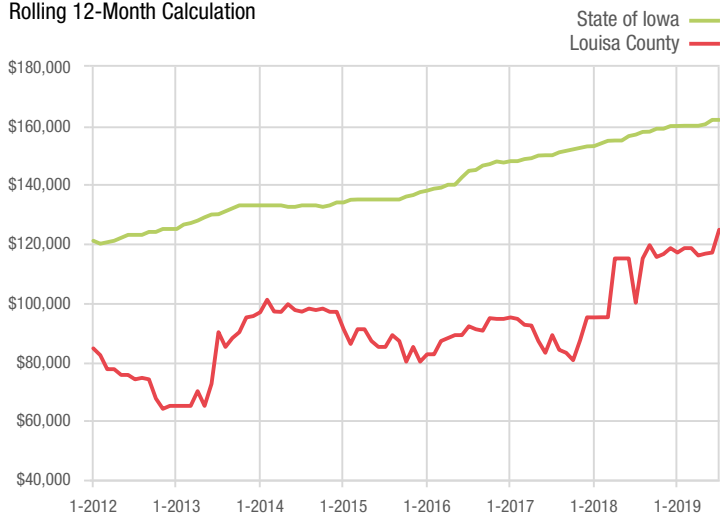
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	14	10	- 28.6%	76	76	0.0%
Pending Sales	12	9	- 25.0%	39	50	+ 28.2%
Closed Sales	6	7	+ 16.7%	22	35	+ 59.1%
Days on Market Until Sale	47	44	- 6.4%	87	91	+ 4.6%
Median Sales Price*	\$99,250	\$157,000	+ 58.2%	\$100,000	\$133,000	+ 33.0%
Average Sales Price*	\$101,417	\$180,200	+ 77.7%	\$129,848	\$137,150	+ 5.6%
Percent of List Price Received*	97.3%	99.1%	+ 1.8%	96.2%	97.3%	+ 1.1%
Inventory of Homes for Sale	41	37	- 9.8%	—	—	—
Months Supply of Inventory	6.4	5.9	- 7.8%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

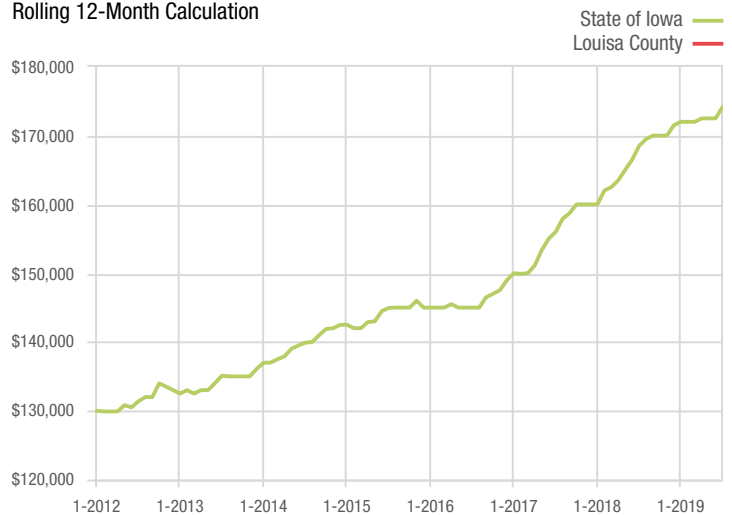
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.