

Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



Mills County

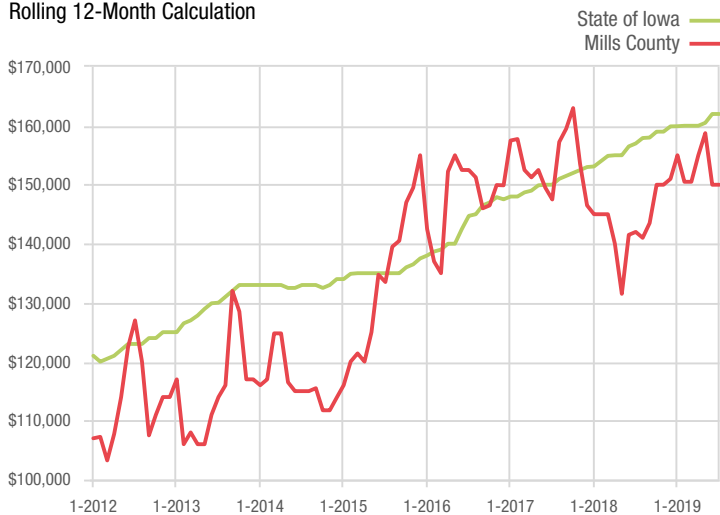
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	15	13	- 13.3%	88	80	- 9.1%
Pending Sales	8	7	- 12.5%	60	58	- 3.3%
Closed Sales	11	11	0.0%	50	58	+ 16.0%
Days on Market Until Sale	60	12	- 80.0%	48	27	- 43.8%
Median Sales Price*	\$176,750	\$147,000	- 16.8%	\$137,200	\$145,000	+ 5.7%
Average Sales Price*	\$210,800	\$192,236	- 8.8%	\$177,553	\$179,912	+ 1.3%
Percent of List Price Received*	97.8%	100.4%	+ 2.7%	98.5%	97.1%	- 1.4%
Inventory of Homes for Sale	21	25	+ 19.0%	—	—	—
Months Supply of Inventory	2.6	2.9	+ 11.5%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	0	0	0.0%	0	2	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	61	—
Median Sales Price*	—	—	—	—	\$180,525	—
Average Sales Price*	—	—	—	—	\$180,525	—
Percent of List Price Received*	—	—	—	—	97.6%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

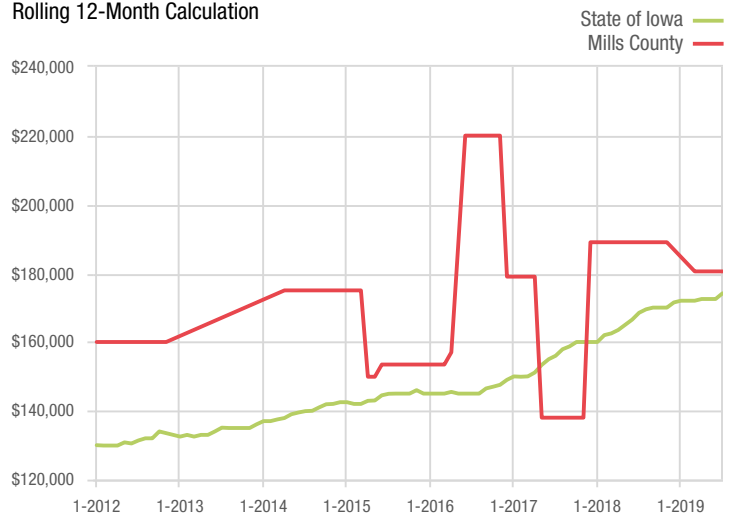
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.