

# Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Pottawattamie County

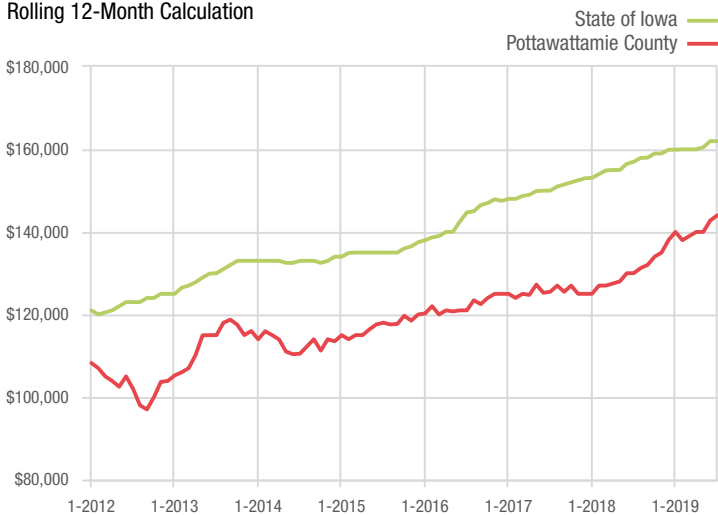
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	167	136	- 18.6%	905	861	- 4.9%
Pending Sales	131	76	- 42.0%	737	678	- 8.0%
Closed Sales	105	107	+ 1.9%	635	648	+ 2.0%
Days on Market Until Sale	16	30	+ 87.5%	34	34	0.0%
Median Sales Price*	\$143,000	\$163,000	+ 14.0%	\$134,750	\$144,500	+ 7.2%
Average Sales Price*	\$168,929	\$193,123	+ 14.3%	\$155,048	\$176,575	+ 13.9%
Percent of List Price Received*	97.3%	98.5%	+ 1.2%	98.1%	98.1%	0.0%
Inventory of Homes for Sale	180	196	+ 8.9%	—	—	—
Months Supply of Inventory	1.8	2.1	+ 16.7%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	7	5	- 28.6%	46	46	0.0%
Pending Sales	7	3	- 57.1%	26	32	+ 23.1%
Closed Sales	3	7	+ 133.3%	19	27	+ 42.1%
Days on Market Until Sale	12	6	- 50.0%	55	29	- 47.3%
Median Sales Price*	\$142,000	\$170,105	+ 19.8%	\$140,975	\$203,000	+ 44.0%
Average Sales Price*	\$140,500	\$188,501	+ 34.2%	\$164,975	\$207,186	+ 25.6%
Percent of List Price Received*	98.0%	99.0%	+ 1.0%	98.2%	98.6%	+ 0.4%
Inventory of Homes for Sale	23	13	- 43.5%	—	—	—
Months Supply of Inventory	7.7	2.9	- 62.3%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

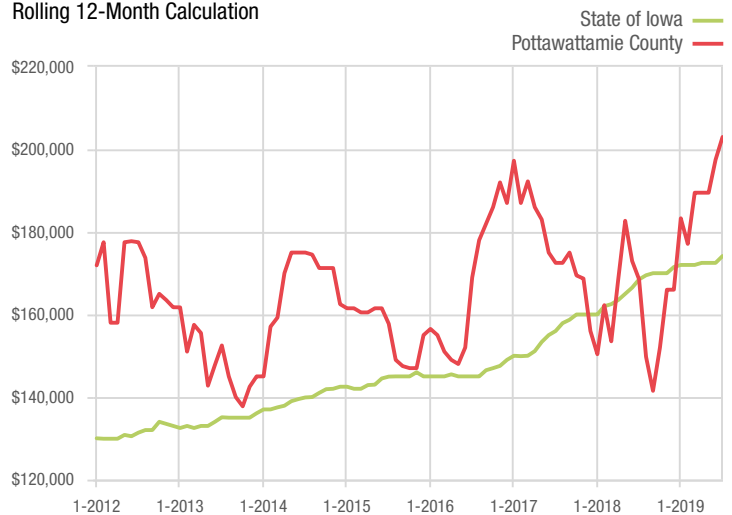
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.