

# Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Sac County

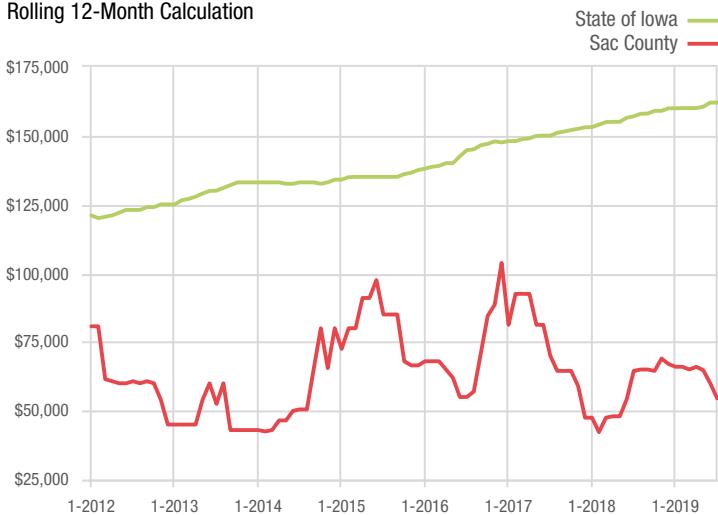
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	2	3	+ 50.0%	21	23	+ 9.5%
Pending Sales	0	1	—	14	15	+ 7.1%
Closed Sales	5	0	- 100.0%	14	13	- 7.1%
Days on Market Until Sale	107	—	—	71	74	+ 4.2%
Median Sales Price*	\$65,000	—	—	\$64,750	\$41,000	- 36.7%
Average Sales Price*	\$73,500	—	—	\$73,564	\$43,806	- 40.5%
Percent of List Price Received*	85.8%	—	—	90.5%	91.7%	+ 1.3%
Inventory of Homes for Sale	10	12	+ 20.0%	—	—	—
Months Supply of Inventory	4.1	4.8	+ 17.1%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

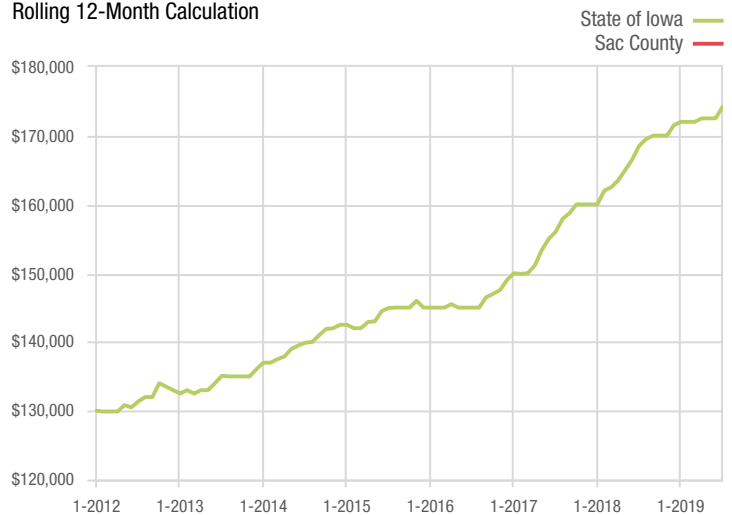
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.