

# Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Sioux County

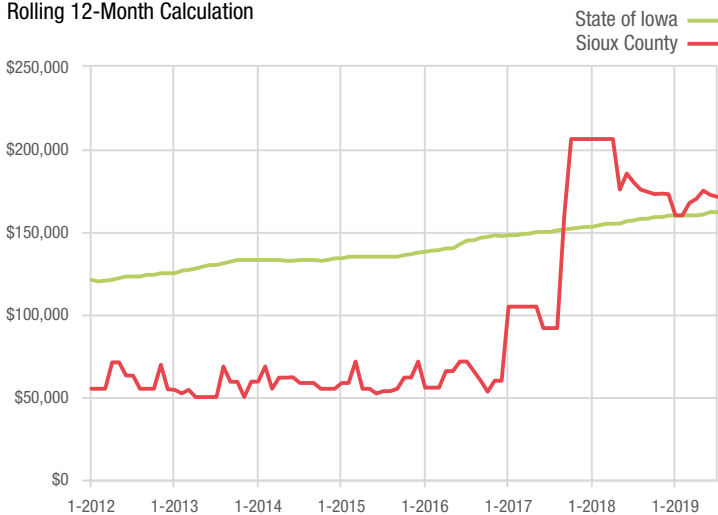
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	28	26	- 7.1%	138	179	+ 29.7%
Pending Sales	22	20	- 9.1%	73	153	+ 109.6%
Closed Sales	22	20	- 9.1%	53	142	+ 167.9%
Days on Market Until Sale	64	98	+ 53.1%	61	99	+ 62.3%
Median Sales Price*	\$177,500	<b>\$174,950</b>	- 1.4%	\$180,000	<b>\$182,450</b>	+ 1.4%
Average Sales Price*	\$197,359	<b>\$218,690</b>	+ 10.8%	\$203,788	<b>\$202,707</b>	- 0.5%
Percent of List Price Received*	95.6%	<b>94.6%</b>	- 1.0%	96.6%	<b>95.8%</b>	- 0.8%
Inventory of Homes for Sale	78	74	- 5.1%	—	—	—
Months Supply of Inventory	7.1	3.9	- 45.1%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	2	0	- 100.0%	21	15	- 28.6%
Pending Sales	2	1	- 50.0%	10	11	+ 10.0%
Closed Sales	5	3	- 40.0%	9	9	0.0%
Days on Market Until Sale	83	144	+ 73.5%	94	113	+ 20.2%
Median Sales Price*	\$205,000	<b>\$265,000</b>	+ 29.3%	\$149,900	<b>\$265,000</b>	+ 76.8%
Average Sales Price*	\$170,580	<b>\$238,333</b>	+ 39.7%	\$157,478	<b>\$247,222</b>	+ 57.0%
Percent of List Price Received*	95.8%	<b>97.5%</b>	+ 1.8%	95.9%	<b>95.4%</b>	- 0.5%
Inventory of Homes for Sale	10	5	- 50.0%	—	—	—
Months Supply of Inventory	3.0	2.6	- 13.3%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

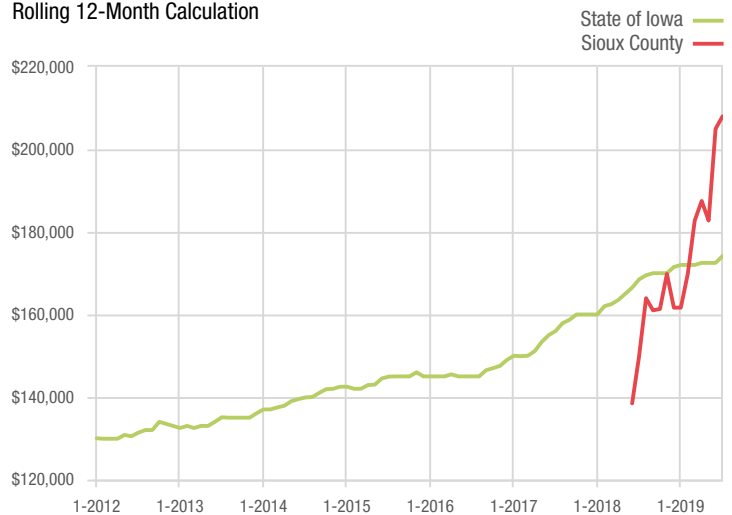
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.