

Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



Wayne County

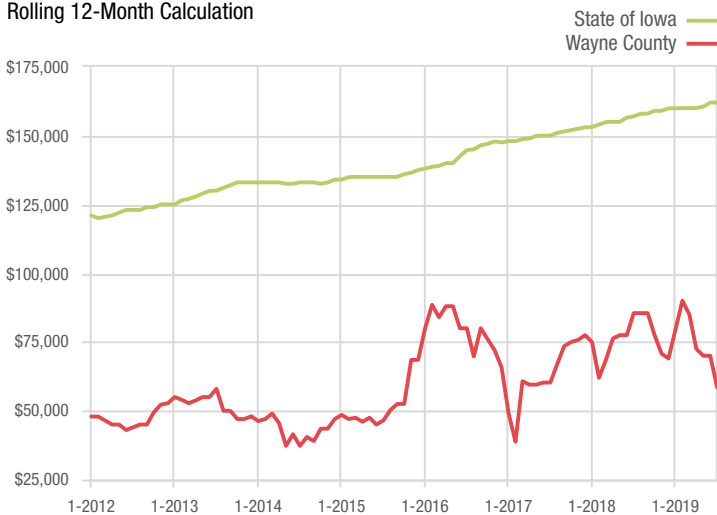
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	4	9	+ 125.0%	26	44	+ 69.2%
Pending Sales	2	6	+ 200.0%	14	19	+ 35.7%
Closed Sales	1	4	+ 300.0%	13	15	+ 15.4%
Days on Market Until Sale	59	120	+ 103.4%	120	83	- 30.8%
Median Sales Price*	\$123,500	\$38,000	- 69.2%	\$85,000	\$45,000	- 47.1%
Average Sales Price*	\$123,500	\$37,600	- 69.6%	\$122,031	\$69,213	- 43.3%
Percent of List Price Received*	95.1%	92.3%	- 2.9%	90.3%	90.9%	+ 0.7%
Inventory of Homes for Sale	19	36	+ 89.5%	—	—	—
Months Supply of Inventory	7.9	13.7	+ 73.4%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

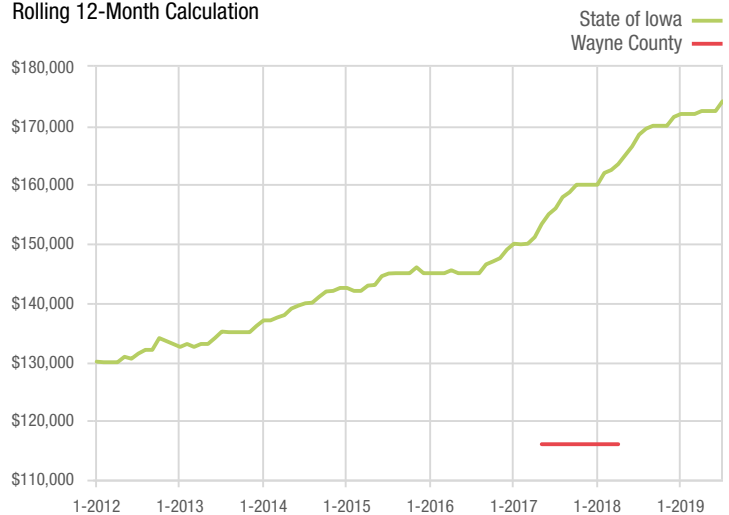
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.