

Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



Webster County

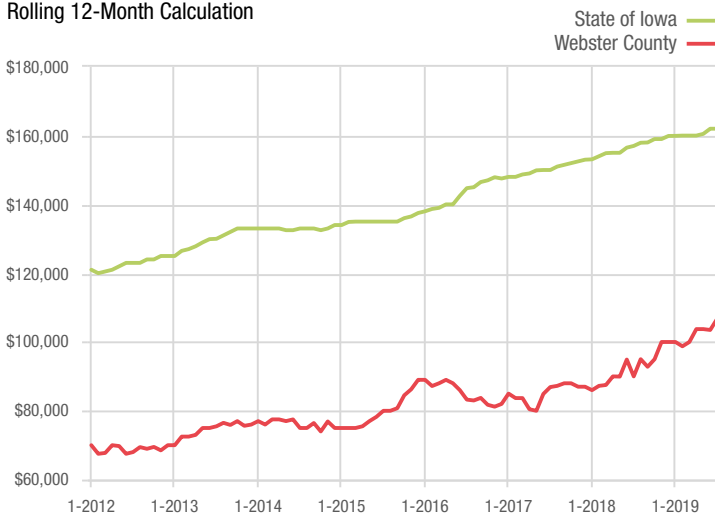
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	67	65	- 3.0%	361	341	- 5.5%
Pending Sales	48	31	- 35.4%	274	255	- 6.9%
Closed Sales	37	45	+ 21.6%	228	239	+ 4.8%
Days on Market Until Sale	41	73	+ 78.0%	77	81	+ 5.2%
Median Sales Price*	\$96,250	\$115,000	+ 19.5%	\$99,000	\$112,900	+ 14.0%
Average Sales Price*	\$115,308	\$145,670	+ 26.3%	\$115,248	\$122,988	+ 6.7%
Percent of List Price Received*	96.0%	95.3%	- 0.7%	95.0%	94.6%	- 0.4%
Inventory of Homes for Sale	154	162	+ 5.2%	—	—	—
Months Supply of Inventory	4.2	4.4	+ 4.8%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	0	2	—	20	9	- 55.0%
Pending Sales	2	1	- 50.0%	8	5	- 37.5%
Closed Sales	0	0	0.0%	6	4	- 33.3%
Days on Market Until Sale	—	—	—	131	138	+ 5.3%
Median Sales Price*	—	—	—	\$172,250	\$59,500	- 65.5%
Average Sales Price*	—	—	—	\$174,667	\$86,000	- 50.8%
Percent of List Price Received*	—	—	—	95.1%	91.7%	- 3.6%
Inventory of Homes for Sale	16	13	- 18.8%	—	—	—
Months Supply of Inventory	11.6	10.8	- 6.9%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

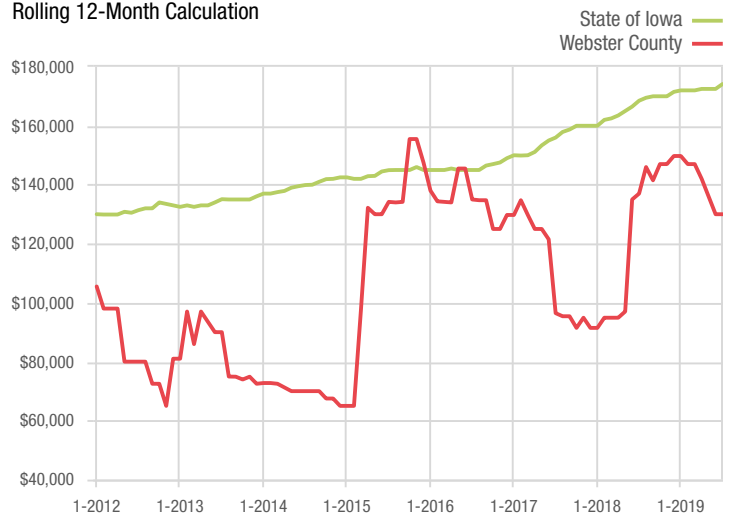
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.