

Winneshiek County

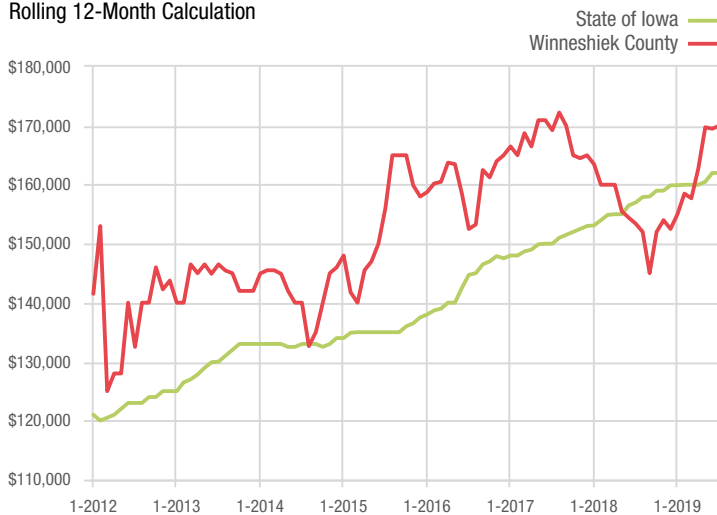
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	20	17	- 15.0%	125	127	+ 1.6%
Pending Sales	12	18	+ 50.0%	90	106	+ 17.8%
Closed Sales	14	19	+ 35.7%	89	90	+ 1.1%
Days on Market Until Sale	79	13	- 83.5%	82	69	- 15.9%
Median Sales Price*	\$137,500	\$189,900	+ 38.1%	\$148,000	\$175,500	+ 18.6%
Average Sales Price*	\$166,057	\$234,918	+ 41.5%	\$174,988	\$197,218	+ 12.7%
Percent of List Price Received*	94.7%	96.0%	+ 1.4%	94.6%	95.7%	+ 1.2%
Inventory of Homes for Sale	59	44	- 25.4%	—	—	—
Months Supply of Inventory	4.5	3.4	- 24.4%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	2	3	+ 50.0%	11	19	+ 72.7%
Pending Sales	0	3	—	6	11	+ 83.3%
Closed Sales	1	2	+ 100.0%	6	9	+ 50.0%
Days on Market Until Sale	5	84	+ 1,580.0%	68	68	0.0%
Median Sales Price*	\$205,000	\$211,500	+ 3.2%	\$232,500	\$215,000	- 7.5%
Average Sales Price*	\$205,000	\$211,500	+ 3.2%	\$221,250	\$207,256	- 6.3%
Percent of List Price Received*	100.0%	96.4%	- 3.6%	96.7%	96.4%	- 0.3%
Inventory of Homes for Sale	7	7	0.0%	—	—	—
Months Supply of Inventory	3.5	2.9	- 17.1%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

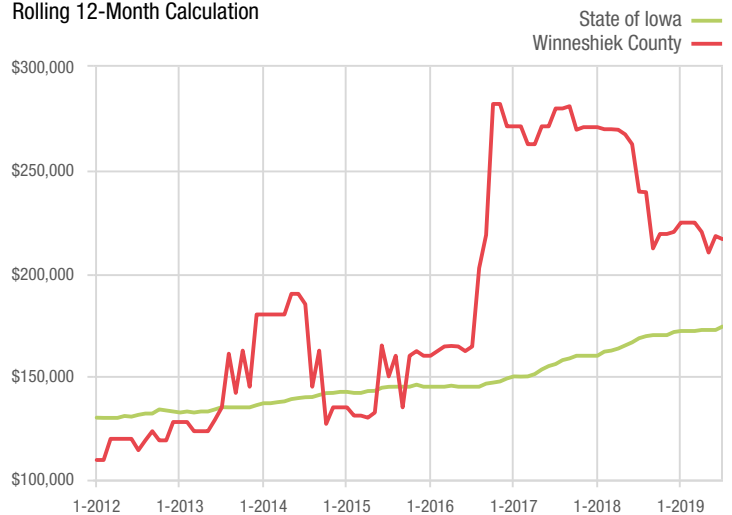
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.