

# Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Woodbury County

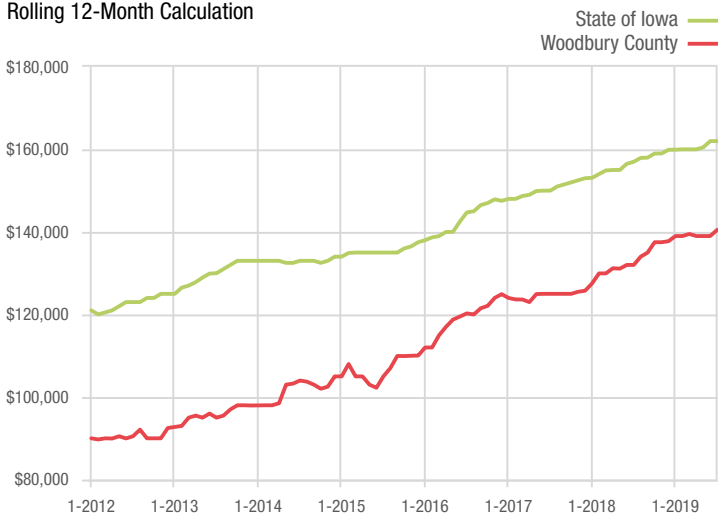
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	136	140	+ 2.9%	797	750	- 5.9%
Pending Sales	106	119	+ 12.3%	664	646	- 2.7%
Closed Sales	115	104	- 9.6%	630	555	- 11.9%
Days on Market Until Sale	35	30	- 14.3%	44	42	- 4.5%
Median Sales Price*	\$126,000	\$155,500	+ 23.4%	\$133,000	\$141,000	+ 6.0%
Average Sales Price*	\$151,902	\$177,397	+ 16.8%	\$151,477	\$158,415	+ 4.6%
Percent of List Price Received*	98.5%	98.7%	+ 0.2%	97.5%	97.7%	+ 0.2%
Inventory of Homes for Sale	214	172	- 19.6%	—	—	—
Months Supply of Inventory	2.3	1.9	- 17.4%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	10	7	- 30.0%	52	67	+ 28.8%
Pending Sales	8	5	- 37.5%	40	55	+ 37.5%
Closed Sales	3	5	+ 66.7%	34	41	+ 20.6%
Days on Market Until Sale	161	80	- 50.3%	83	89	+ 7.2%
Median Sales Price*	\$74,050	\$250,000	+ 237.6%	\$167,000	\$196,000	+ 17.4%
Average Sales Price*	\$110,350	\$230,970	+ 109.3%	\$171,053	\$204,034	+ 19.3%
Percent of List Price Received*	101.5%	98.4%	- 3.1%	98.0%	98.3%	+ 0.3%
Inventory of Homes for Sale	24	39	+ 62.5%	—	—	—
Months Supply of Inventory	4.5	5.7	+ 26.7%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

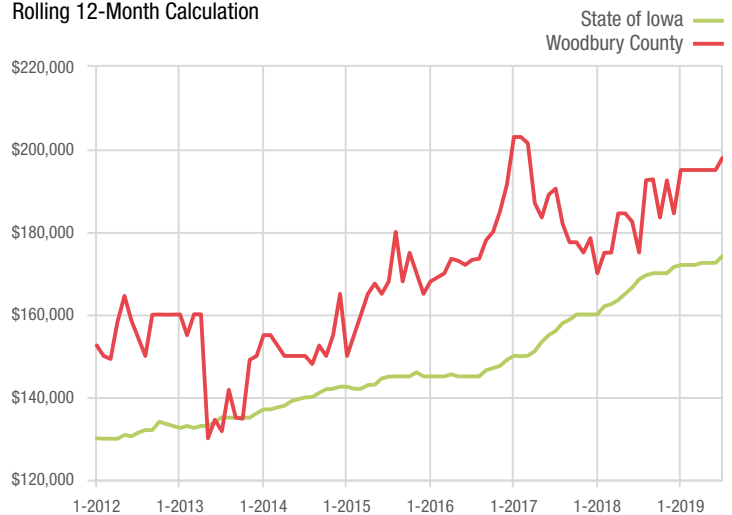
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.