Local Market Update – September 2019 A Research Tool Provided by Iowa Association of REALTORS®

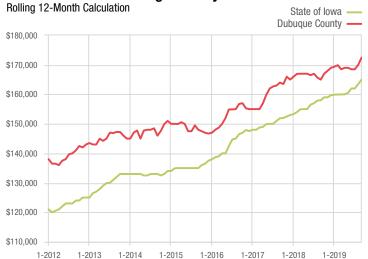


Dubuque County

Single-Family Detached	September			Year to Date			
Key Metrics	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change	
New Listings	103	90	- 12.6%	1,016	904	- 11.0%	
Pending Sales	90	32	- 64.4%	828	667	- 19.4%	
Closed Sales	87	78	- 10.3%	790	705	- 10.8%	
Days on Market Until Sale	49	40	- 18.4%	39	41	+ 5.1%	
Median Sales Price*	\$160,000	\$215,250	+ 34.5%	\$169,000	\$175,000	+ 3.6%	
Average Sales Price*	\$182,564	\$240,526	+ 31.7%	\$194,265	\$213,872	+ 10.1%	
Percent of List Price Received*	96.9%	97.2%	+ 0.3%	97.7%	97.4%	- 0.3%	
Inventory of Homes for Sale	209	259	+ 23.9%				
Months Supply of Inventory	2.4	3.5	+ 45.8%				

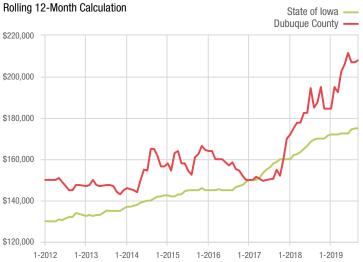
Townhouse-Condo	September			Year to Date			
Key Metrics	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change	
New Listings	12	11	- 8.3%	107	123	+ 15.0%	
Pending Sales	5	2	- 60.0%	83	75	- 9.6%	
Closed Sales	8	7	- 12.5%	79	87	+ 10.1%	
Days on Market Until Sale	35	117	+ 234.3%	69	63	- 8.7%	
Median Sales Price*	\$189,250	\$260,000	+ 37.4%	\$190,000	\$217,000	+ 14.2%	
Average Sales Price*	\$196,043	\$217,367	+ 10.9%	\$191,219	\$223,031	+ 16.6%	
Percent of List Price Received*	97.7%	100.2%	+ 2.6%	98.9%	99.9%	+ 1.0%	
Inventory of Homes for Sale	42	47	+ 11.9%				
Months Supply of Inventory	5.4	5.3	- 1.9%				

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.