

Local Market Update – September 2019

A Research Tool Provided by Iowa Association of REALTORS®



Greene County

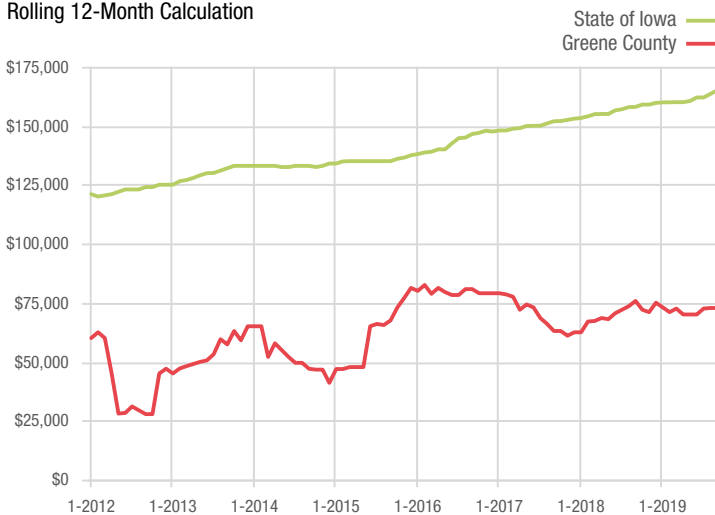
| Single-Family Detached | September | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|-----------------|----------|
| | 2018 | 2019 | % Change | Thru 9-2018 | Thru 9-2019 | % Change |
| New Listings | 4 | 4 | 0.0% | 67 | 82 | + 22.4% |
| Pending Sales | 4 | 9 | + 125.0% | 43 | 69 | + 60.5% |
| Closed Sales | 5 | 9 | + 80.0% | 42 | 60 | + 42.9% |
| Days on Market Until Sale | 77 | 86 | + 11.7% | 85 | 91 | + 7.1% |
| Median Sales Price* | \$81,000 | \$92,750 | + 14.5% | \$78,250 | \$74,000 | - 5.4% |
| Average Sales Price* | \$83,100 | \$104,972 | + 26.3% | \$86,726 | \$97,486 | + 12.4% |
| Percent of List Price Received* | 90.5% | 95.8% | + 5.9% | 92.1% | 96.5% | + 4.8% |
| Inventory of Homes for Sale | 29 | 31 | + 6.9% | — | — | — |
| Months Supply of Inventory | 6.4 | 4.4 | - 31.3% | — | — | — |

| Townhouse-Condo | September | | | Year to Date | | |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| | 2018 | 2019 | % Change | Thru 9-2018 | Thru 9-2019 | % Change |
| New Listings | 0 | 0 | 0.0% | 2 | 0 | - 100.0% |
| Pending Sales | 1 | 0 | - 100.0% | 2 | 0 | - 100.0% |
| Closed Sales | 0 | 0 | 0.0% | 1 | 0 | - 100.0% |
| Days on Market Until Sale | — | — | — | 9 | — | — |
| Median Sales Price* | — | — | — | \$74,000 | — | — |
| Average Sales Price* | — | — | — | \$74,000 | — | — |
| Percent of List Price Received* | — | — | — | 96.1% | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

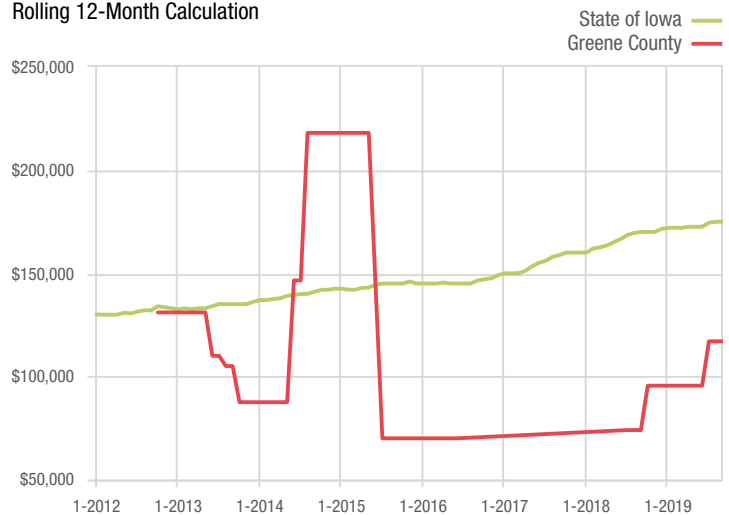
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.