

# Local Market Update – September 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Hardin County

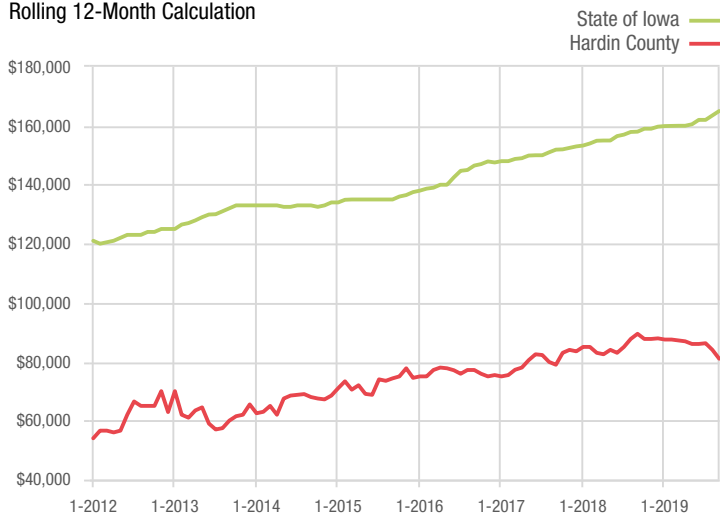
Single-Family Detached	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	29	25	- 13.8%	250	249	- 0.4%
Pending Sales	15	8	- 46.7%	161	162	+ 0.6%
Closed Sales	11	21	+ 90.9%	155	148	- 4.5%
Days on Market Until Sale	99	101	+ 2.0%	72	84	+ 16.7%
Median Sales Price*	\$88,000	\$80,000	- 9.1%	\$89,000	\$80,000	- 10.1%
Average Sales Price*	\$115,682	\$92,295	- 20.2%	\$112,590	\$95,326	- 15.3%
Percent of List Price Received*	93.8%	95.0%	+ 1.3%	94.1%	93.0%	- 1.2%
Inventory of Homes for Sale	102	113	+ 10.8%	—	—	—
Months Supply of Inventory	6.4	7.1	+ 10.9%	—	—	—

Townhouse-Condo	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	0	0	0.0%	6	3	- 50.0%
Pending Sales	1	0	- 100.0%	4	1	- 75.0%
Closed Sales	0	0	0.0%	3	2	- 33.3%
Days on Market Until Sale	—	—	—	40	12	- 70.0%
Median Sales Price*	—	—	—	\$172,000	\$180,000	+ 4.7%
Average Sales Price*	—	—	—	\$191,817	\$180,000	- 6.2%
Percent of List Price Received*	—	—	—	98.0%	101.1%	+ 3.2%
Inventory of Homes for Sale	4	7	+ 75.0%	—	—	—
Months Supply of Inventory	3.0	7.0	+ 133.3%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

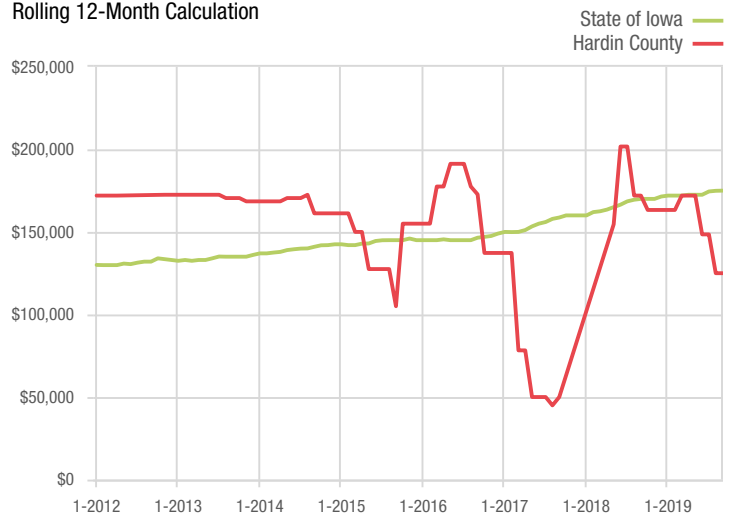
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.