

Local Market Update – September 2019

A Research Tool Provided by Iowa Association of REALTORS®



Harrison County

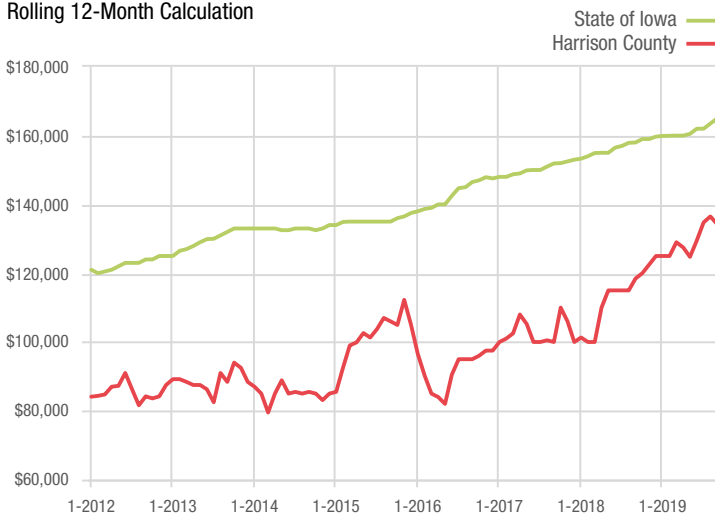
Single-Family Detached	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	16	23	+ 43.8%	164	170	+ 3.7%
Pending Sales	6	9	+ 50.0%	111	115	+ 3.6%
Closed Sales	14	12	- 14.3%	107	106	- 0.9%
Days on Market Until Sale	88	23	- 73.9%	61	57	- 6.6%
Median Sales Price*	\$109,500	\$93,500	- 14.6%	\$122,000	\$136,250	+ 11.7%
Average Sales Price*	\$123,732	\$111,250	- 10.1%	\$139,028	\$179,631	+ 29.2%
Percent of List Price Received*	95.5%	96.0%	+ 0.5%	94.6%	95.5%	+ 1.0%
Inventory of Homes for Sale	49	59	+ 20.4%	—	—	—
Months Supply of Inventory	4.1	5.2	+ 26.8%	—	—	—

Townhouse-Condo	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	0	2	—	0	9	—
Pending Sales	0	0	0.0%	2	1	- 50.0%
Closed Sales	0	0	0.0%	3	1	- 66.7%
Days on Market Until Sale	—	—	—	293	102	- 65.2%
Median Sales Price*	—	—	—	\$250,000	\$192,500	- 23.0%
Average Sales Price*	—	—	—	\$237,333	\$192,500	- 18.9%
Percent of List Price Received*	—	—	—	105.2%	98.7%	- 6.2%
Inventory of Homes for Sale	2	6	+ 200.0%	—	—	—
Months Supply of Inventory	2.0	6.0	+ 200.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

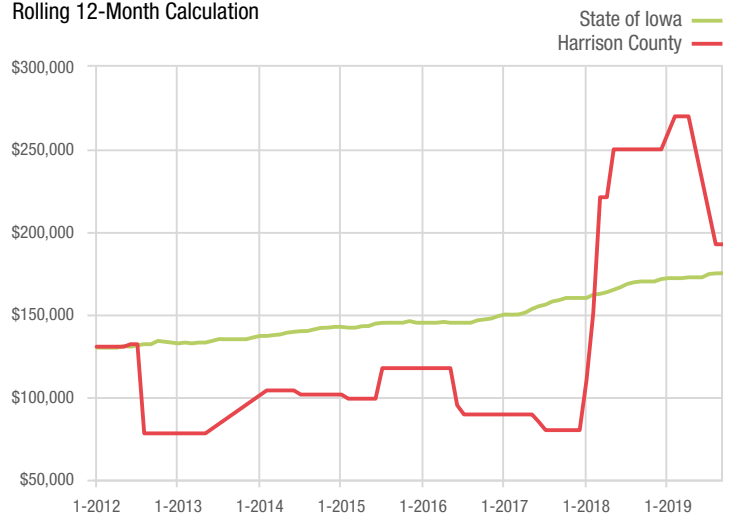
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.