

Local Market Update – September 2019

A Research Tool Provided by Iowa Association of REALTORS®



Mills County

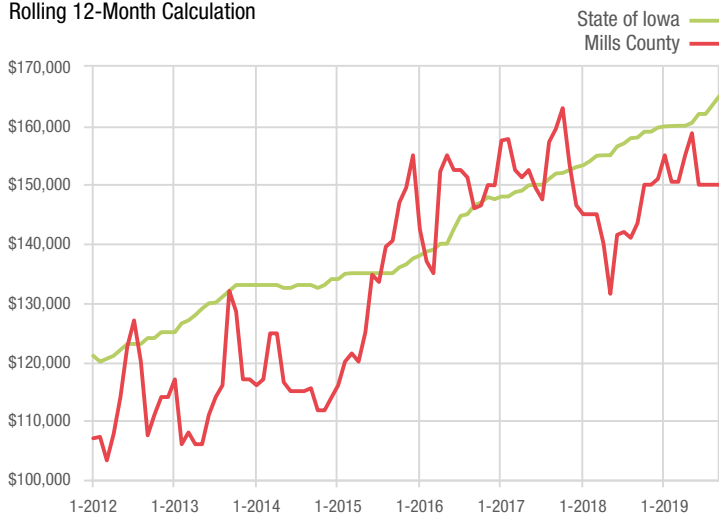
Single-Family Detached	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	13	27	+ 107.7%	117	124	+ 6.0%
Pending Sales	9	6	- 33.3%	84	83	- 1.2%
Closed Sales	11	11	0.0%	77	85	+ 10.4%
Days on Market Until Sale	25	43	+ 72.0%	40	30	- 25.0%
Median Sales Price*	\$240,000	\$160,000	- 33.3%	\$155,000	\$152,000	- 1.9%
Average Sales Price*	\$239,618	\$198,127	- 17.3%	\$188,817	\$185,103	- 2.0%
Percent of List Price Received*	99.8%	104.8%	+ 5.0%	98.8%	98.4%	- 0.4%
Inventory of Homes for Sale	20	41	+ 105.0%	—	—	—
Months Supply of Inventory	2.3	4.6	+ 100.0%	—	—	—

Townhouse-Condo	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	0	0	0.0%	0	2	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	61	—
Median Sales Price*	—	—	—	—	\$180,525	—
Average Sales Price*	—	—	—	—	\$180,525	—
Percent of List Price Received*	—	—	—	—	97.6%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

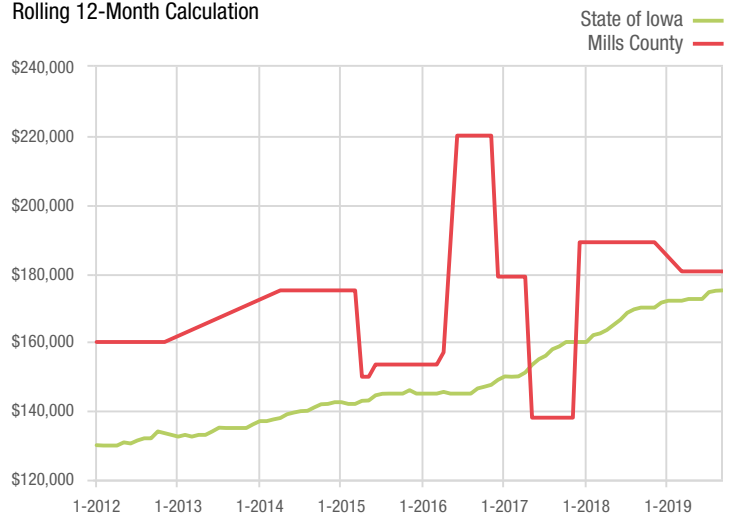
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.