

Local Market Update – September 2019

A Research Tool Provided by Iowa Association of REALTORS®



Plymouth County

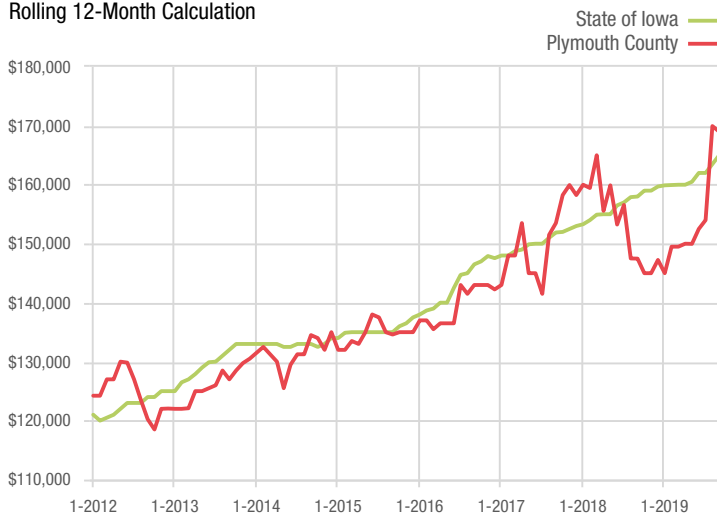
| Single-Family Detached | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| | 2018 | 2019 | % Change | Thru 9-2018 | Thru 9-2019 | % Change |
| New Listings | 15 | 34 | + 126.7% | 182 | 211 | + 15.9% |
| Pending Sales | 21 | 18 | - 14.3% | 122 | 165 | + 35.2% |
| Closed Sales | 20 | 23 | + 15.0% | 107 | 156 | + 45.8% |
| Days on Market Until Sale | 48 | 64 | + 33.3% | 58 | 72 | + 24.1% |
| Median Sales Price* | \$165,450 | \$150,000 | - 9.3% | \$149,950 | \$173,750 | + 15.9% |
| Average Sales Price* | \$170,868 | \$179,354 | + 5.0% | \$169,608 | \$197,257 | + 16.3% |
| Percent of List Price Received* | 94.0% | 95.5% | + 1.6% | 94.8% | 96.2% | + 1.5% |
| Inventory of Homes for Sale | 60 | 64 | + 6.7% | — | — | — |
| Months Supply of Inventory | 4.9 | 3.6 | - 26.5% | — | — | — |

| Townhouse-Condo | September | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| | 2018 | 2019 | % Change | Thru 9-2018 | Thru 9-2019 | % Change |
| New Listings | 1 | 0 | - 100.0% | 13 | 5 | - 61.5% |
| Pending Sales | 0 | 0 | 0.0% | 6 | 9 | + 50.0% |
| Closed Sales | 1 | 2 | + 100.0% | 5 | 7 | + 40.0% |
| Days on Market Until Sale | 22 | 47 | + 113.6% | 106 | 129 | + 21.7% |
| Median Sales Price* | \$135,000 | \$194,750 | + 44.3% | \$165,000 | \$198,000 | + 20.0% |
| Average Sales Price* | \$135,000 | \$194,750 | + 44.3% | \$172,600 | \$184,357 | + 6.8% |
| Percent of List Price Received* | 95.1% | 96.5% | + 1.5% | 96.1% | 95.4% | - 0.7% |
| Inventory of Homes for Sale | 9 | 2 | - 77.8% | — | — | — |
| Months Supply of Inventory | 7.5 | 1.1 | - 85.3% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

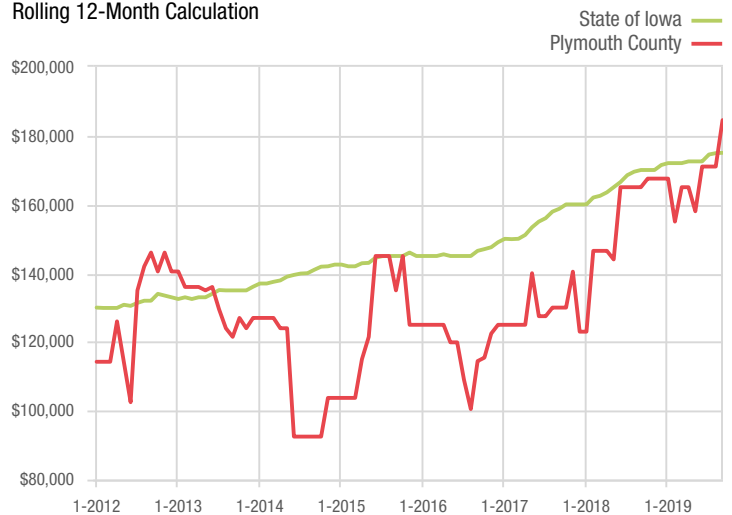
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.