

Local Market Update – September 2019

A Research Tool Provided by Iowa Association of REALTORS®



Wayne County

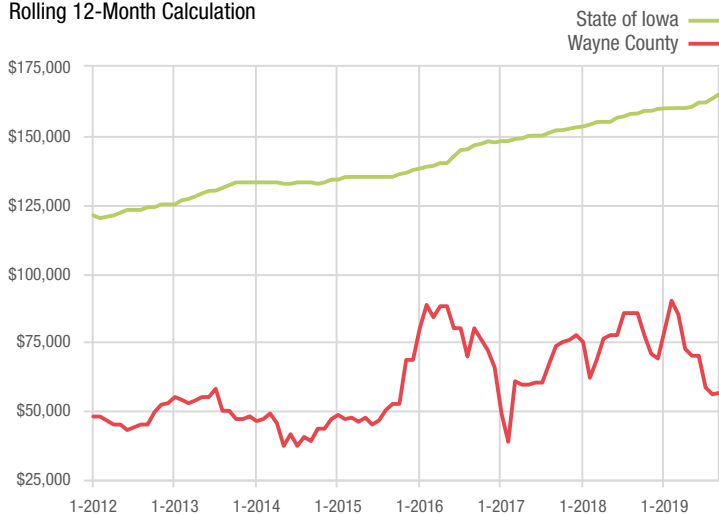
Single-Family Detached	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	2	1	- 50.0%	32	49	+ 53.1%
Pending Sales	6	5	- 16.7%	22	35	+ 59.1%
Closed Sales	4	7	+ 75.0%	22	28	+ 27.3%
Days on Market Until Sale	177	82	- 53.7%	130	78	- 40.0%
Median Sales Price*	\$75,500	\$57,000	- 24.5%	\$74,500	\$56,500	- 24.2%
Average Sales Price*	\$78,500	\$56,200	- 28.4%	\$104,200	\$62,432	- 40.1%
Percent of List Price Received*	89.2%	89.9%	+ 0.8%	88.6%	90.6%	+ 2.3%
Inventory of Homes for Sale	17	22	+ 29.4%	—	—	—
Months Supply of Inventory	6.1	6.5	+ 6.6%	—	—	—

Townhouse-Condo	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

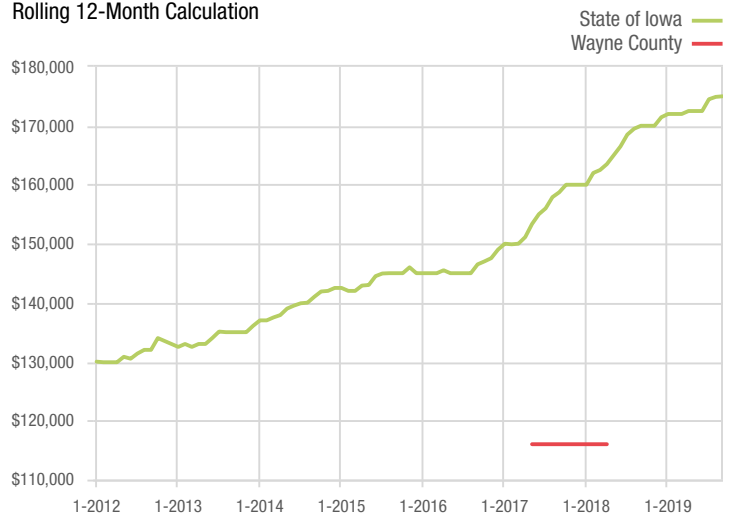
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.