

Local Market Update – September 2019

A Research Tool Provided by Iowa Association of REALTORS®



Webster County

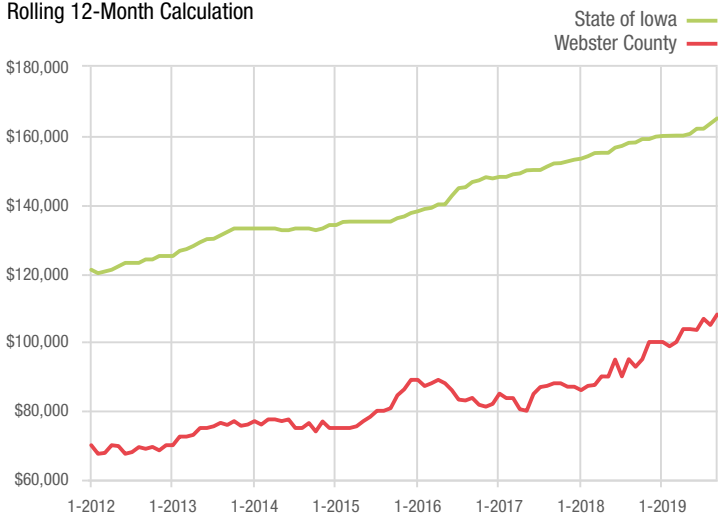
Single-Family Detached	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	50	46	- 8.0%	484	456	- 5.8%
Pending Sales	42	26	- 38.1%	359	338	- 5.8%
Closed Sales	33	40	+ 21.2%	314	322	+ 2.5%
Days on Market Until Sale	70	67	- 4.3%	72	76	+ 5.6%
Median Sales Price*	\$84,000	\$102,450	+ 22.0%	\$97,250	\$109,000	+ 12.1%
Average Sales Price*	\$99,772	\$115,259	+ 15.5%	\$113,645	\$124,765	+ 9.8%
Percent of List Price Received*	93.1%	95.2%	+ 2.3%	94.8%	94.9%	+ 0.1%
Inventory of Homes for Sale	172	171	- 0.6%	—	—	—
Months Supply of Inventory	4.7	4.7	0.0%	—	—	—

Townhouse-Condo	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	0	1	—	21	11	- 47.6%
Pending Sales	1	2	+ 100.0%	12	10	- 16.7%
Closed Sales	1	2	+ 100.0%	11	9	- 18.2%
Days on Market Until Sale	277	53	- 80.9%	134	133	- 0.7%
Median Sales Price*	\$73,400	\$154,500	+ 110.5%	\$147,000	\$145,900	- 0.7%
Average Sales Price*	\$73,400	\$154,500	+ 110.5%	\$157,127	\$119,544	- 23.9%
Percent of List Price Received*	94.7%	99.1%	+ 4.6%	94.7%	95.3%	+ 0.6%
Inventory of Homes for Sale	13	8	- 38.5%	—	—	—
Months Supply of Inventory	8.0	6.2	- 22.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

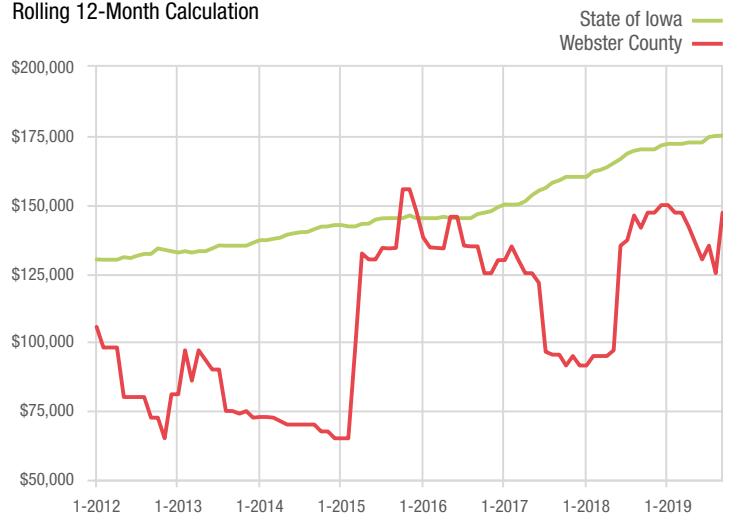
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.