

Local Market Update – September 2019

A Research Tool Provided by Iowa Association of REALTORS®



Woodbury County

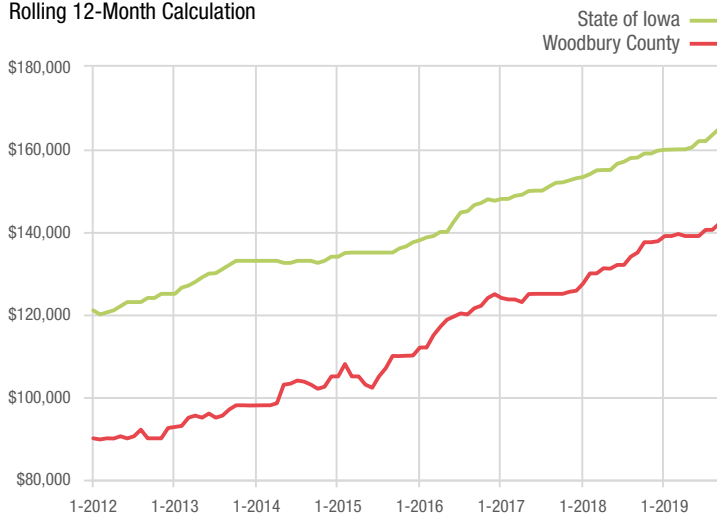
Single-Family Detached	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	121	139	+ 14.9%	1,054	1,045	- 0.9%
Pending Sales	114	88	- 22.8%	867	850	- 2.0%
Closed Sales	92	97	+ 5.4%	827	781	- 5.6%
Days on Market Until Sale	27	27	0.0%	41	38	- 7.3%
Median Sales Price*	\$137,401	\$145,000	+ 5.5%	\$137,500	\$142,000	+ 3.3%
Average Sales Price*	\$161,247	\$162,708	+ 0.9%	\$154,047	\$160,255	+ 4.0%
Percent of List Price Received*	98.8%	98.6%	- 0.2%	97.8%	97.8%	0.0%
Inventory of Homes for Sale	209	234	+ 12.0%	—	—	—
Months Supply of Inventory	2.2	2.6	+ 18.2%	—	—	—

Townhouse-Condo	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
New Listings	8	7	- 12.5%	69	84	+ 21.7%
Pending Sales	7	8	+ 14.3%	54	75	+ 38.9%
Closed Sales	6	14	+ 133.3%	51	59	+ 15.7%
Days on Market Until Sale	18	92	+ 411.1%	83	85	+ 2.4%
Median Sales Price*	\$195,000	\$259,950	+ 33.3%	\$182,500	\$229,000	+ 25.5%
Average Sales Price*	\$205,000	\$238,616	+ 16.4%	\$186,023	\$217,815	+ 17.1%
Percent of List Price Received*	98.2%	100.5%	+ 2.3%	98.2%	99.6%	+ 1.4%
Inventory of Homes for Sale	25	36	+ 44.0%	—	—	—
Months Supply of Inventory	4.3	5.0	+ 16.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

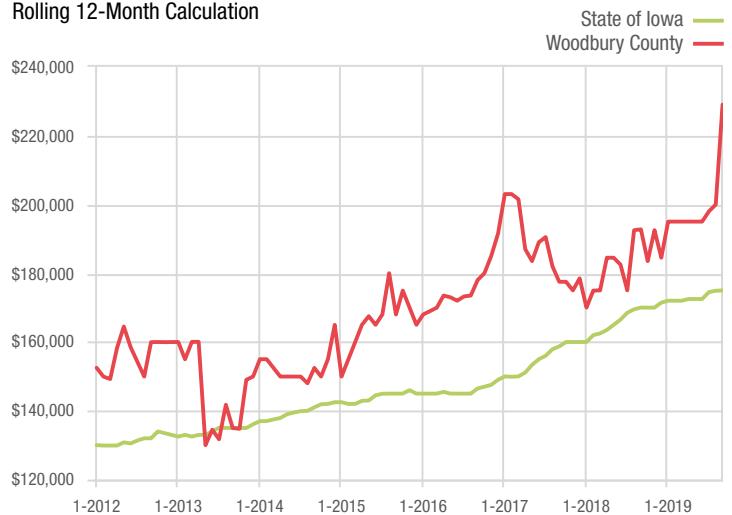
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.