

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Audubon County

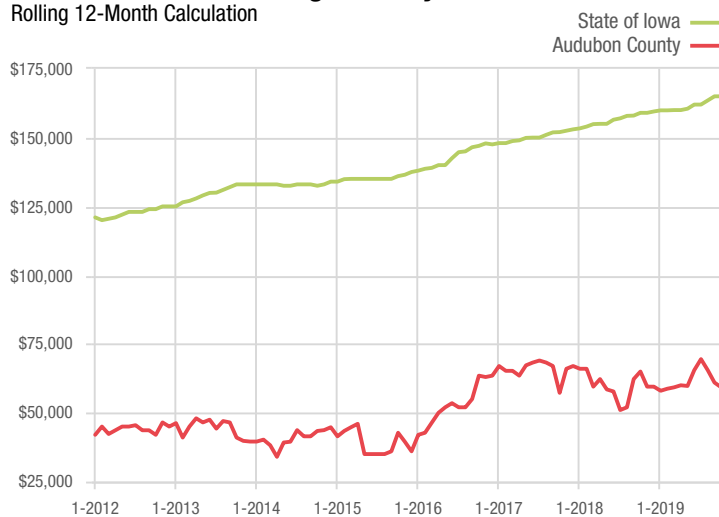
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	1	7	+ 600.0%	54	54	0.0%
Pending Sales	3	6	+ 100.0%	41	47	+ 14.6%
Closed Sales	4	9	+ 125.0%	44	43	- 2.3%
Days on Market Until Sale	43	77	+ 79.1%	85	88	+ 3.5%
Median Sales Price*	\$76,250	\$50,000	- 34.4%	\$60,000	\$61,750	+ 2.9%
Average Sales Price*	\$73,625	\$55,944	- 24.0%	\$64,829	\$82,049	+ 26.6%
Percent of List Price Received*	100.6%	93.3%	- 7.3%	91.9%	89.0%	- 3.2%
Inventory of Homes for Sale	20	19	- 5.0%	—	—	—
Months Supply of Inventory	5.0	4.2	- 16.0%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	1	0	- 100.0%	4	0	- 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	2	+ 100.0%
Days on Market Until Sale	—	—	—	27	155	+ 474.1%
Median Sales Price*	—	—	—	\$145,500	\$53,450	- 63.3%
Average Sales Price*	—	—	—	\$145,500	\$53,450	- 63.3%
Percent of List Price Received*	—	—	—	97.3%	100.0%	+ 2.8%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	3.0	0.5	- 83.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

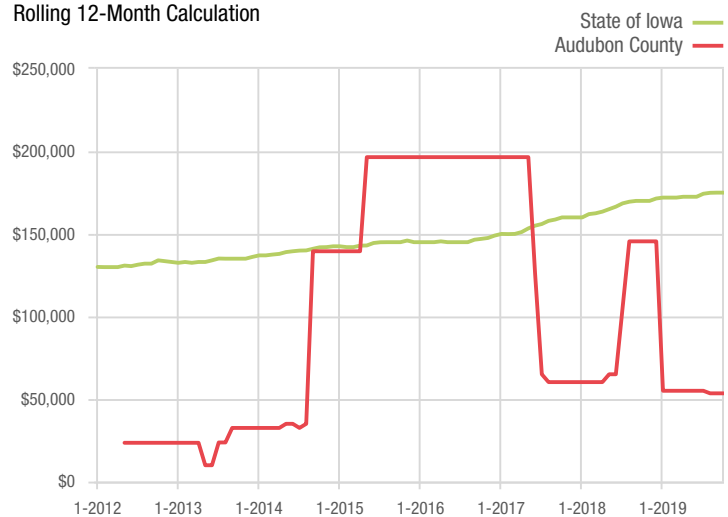
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.