

# Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Buchanan County

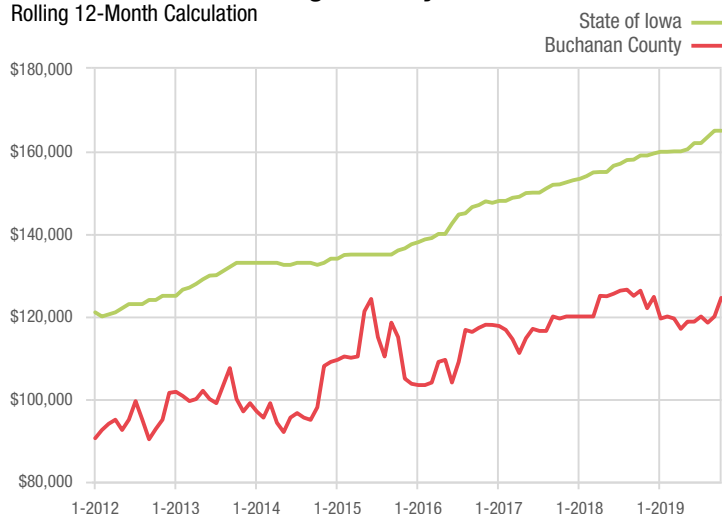
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	19	20	+ 5.3%	223	256	+ 14.8%
Pending Sales	19	13	- 31.6%	152	194	+ 27.6%
Closed Sales	14	22	+ 57.1%	143	176	+ 23.1%
Days on Market Until Sale	79	99	+ 25.3%	70	87	+ 24.3%
Median Sales Price*	\$94,000	\$137,000	+ 45.7%	\$129,900	\$125,500	- 3.4%
Average Sales Price*	\$100,248	\$162,041	+ 61.6%	\$143,676	\$145,631	+ 1.4%
Percent of List Price Received*	96.6%	96.5%	- 0.1%	97.1%	95.5%	- 1.6%
Inventory of Homes for Sale	81	67	- 17.3%	—	—	—
Months Supply of Inventory	5.8	3.8	- 34.5%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	3	5	+ 66.7%
Pending Sales	0	0	0.0%	3	4	+ 33.3%
Closed Sales	0	0	0.0%	4	3	- 25.0%
Days on Market Until Sale	—	—	—	69	26	- 62.3%
Median Sales Price*	—	—	—	\$151,000	\$160,000	+ 6.0%
Average Sales Price*	—	—	—	\$154,250	\$149,667	- 3.0%
Percent of List Price Received*	—	—	—	98.0%	96.3%	- 1.7%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

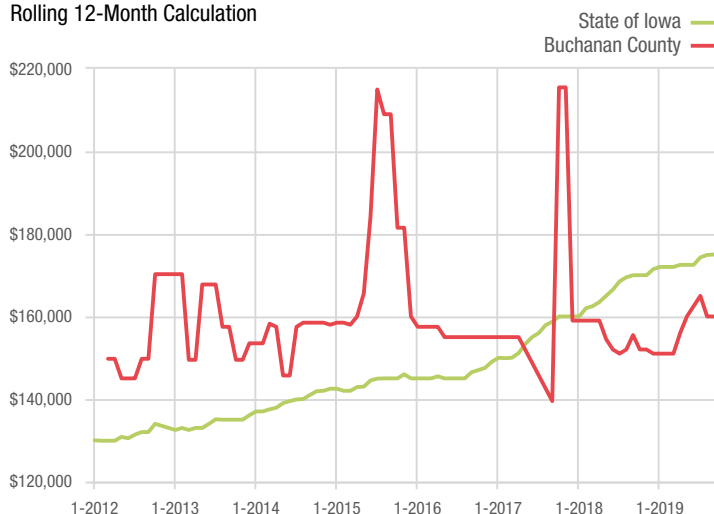
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.