

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

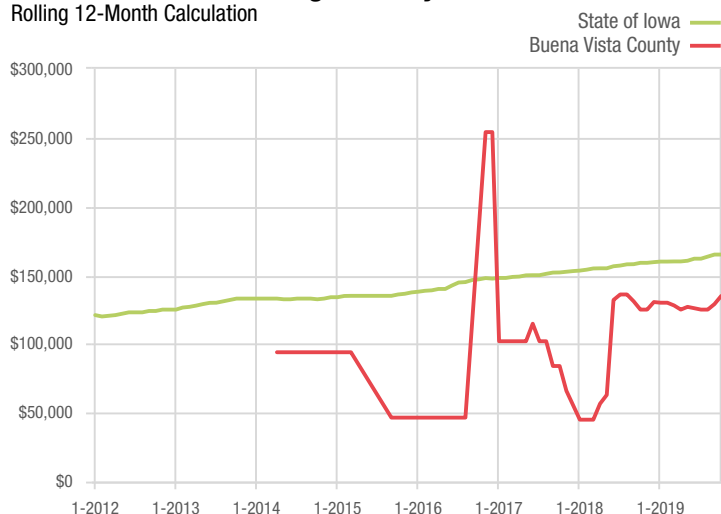
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	19	18	- 5.3%	156	179	+ 14.7%
Pending Sales	14	23	+ 64.3%	116	161	+ 38.8%
Closed Sales	17	16	- 5.9%	101	162	+ 60.4%
Days on Market Until Sale	58	45	- 22.4%	72	57	- 20.8%
Median Sales Price*	\$99,900	\$135,950	+ 36.1%	\$125,000	\$129,900	+ 3.9%
Average Sales Price*	\$121,929	\$139,181	+ 14.1%	\$135,331	\$141,214	+ 4.3%
Percent of List Price Received*	97.5%	97.2%	- 0.3%	97.0%	97.6%	+ 0.6%
Inventory of Homes for Sale	41	32	- 22.0%	—	—	—
Months Supply of Inventory	3.8	2.1	- 44.7%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	3	2	- 33.3%	13	20	+ 53.8%
Pending Sales	1	1	0.0%	8	14	+ 75.0%
Closed Sales	1	0	- 100.0%	6	14	+ 133.3%
Days on Market Until Sale	8	—	—	33	47	+ 42.4%
Median Sales Price*	\$51,000	—	—	\$67,750	\$158,750	+ 134.3%
Average Sales Price*	\$51,000	—	—	\$81,083	\$133,686	+ 64.9%
Percent of List Price Received*	94.6%	—	—	98.2%	97.2%	- 1.0%
Inventory of Homes for Sale	4	7	+ 75.0%	—	—	—
Months Supply of Inventory	2.0	3.5	+ 75.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

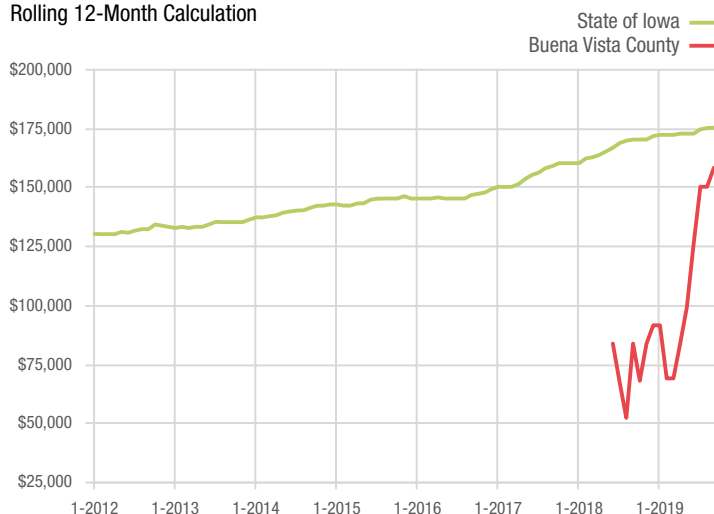
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.