

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Calhoun County

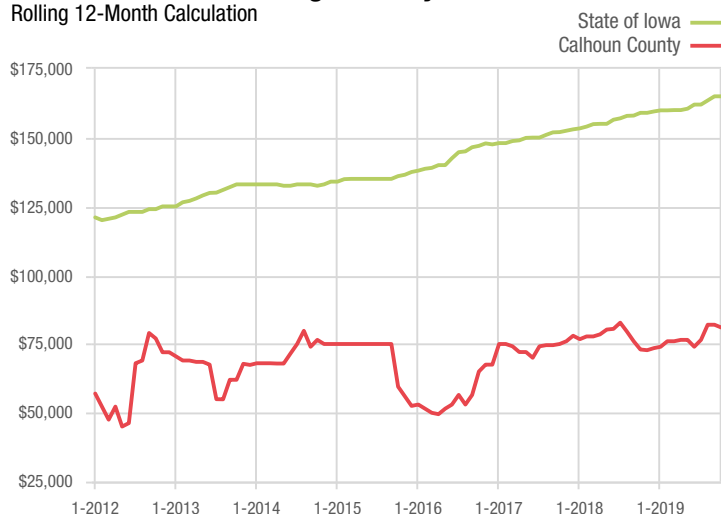
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	10	11	+ 10.0%	95	107	+ 12.6%
Pending Sales	13	10	- 23.1%	76	77	+ 1.3%
Closed Sales	10	14	+ 40.0%	74	80	+ 8.1%
Days on Market Until Sale	119	116	- 2.5%	92	109	+ 18.5%
Median Sales Price*	\$72,375	\$45,000	- 37.8%	\$70,750	\$78,000	+ 10.2%
Average Sales Price*	\$72,875	\$130,200	+ 78.7%	\$96,506	\$132,836	+ 37.6%
Percent of List Price Received*	89.3%	90.6%	+ 1.5%	91.8%	92.6%	+ 0.9%
Inventory of Homes for Sale	35	41	+ 17.1%	—	—	—
Months Supply of Inventory	4.8	5.2	+ 8.3%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

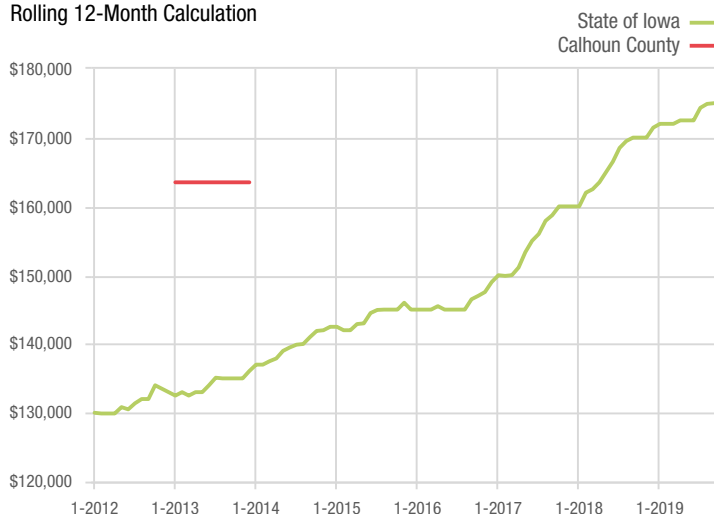
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.