

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Carroll County

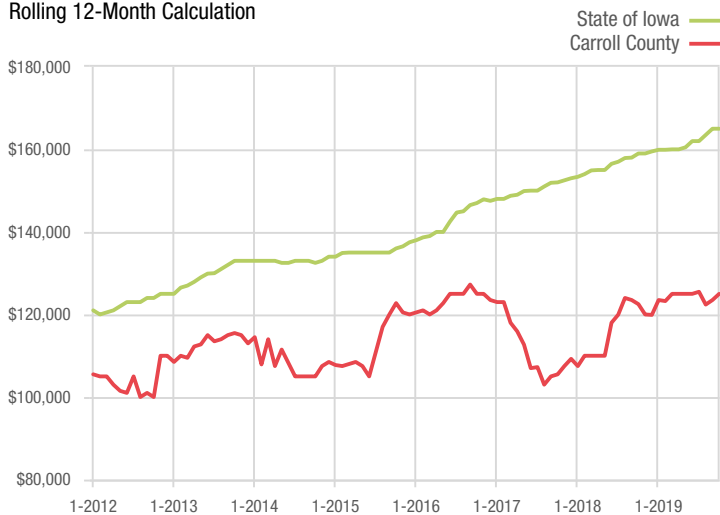
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	26	24	- 7.7%	258	318	+ 23.3%
Pending Sales	13	23	+ 76.9%	174	208	+ 19.5%
Closed Sales	17	24	+ 41.2%	177	194	+ 9.6%
Days on Market Until Sale	121	124	+ 2.5%	101	102	+ 1.0%
Median Sales Price*	\$125,000	\$138,375	+ 10.7%	\$120,000	\$126,000	+ 5.0%
Average Sales Price*	\$129,863	\$149,158	+ 14.9%	\$136,550	\$146,340	+ 7.2%
Percent of List Price Received*	93.7%	93.1%	- 0.6%	92.6%	93.5%	+ 1.0%
Inventory of Homes for Sale	123	130	+ 5.7%	—	—	—
Months Supply of Inventory	7.4	6.6	- 10.8%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	13	8	- 38.5%
Pending Sales	1	0	- 100.0%	12	6	- 50.0%
Closed Sales	0	1	—	10	8	- 20.0%
Days on Market Until Sale	—	12	—	76	104	+ 36.8%
Median Sales Price*	—	\$82,000	—	\$123,000	\$104,500	- 15.0%
Average Sales Price*	—	\$82,000	—	\$113,000	\$96,375	- 14.7%
Percent of List Price Received*	—	93.7%	—	94.8%	91.9%	- 3.1%
Inventory of Homes for Sale	3	3	0.0%	—	—	—
Months Supply of Inventory	2.0	2.6	+ 30.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

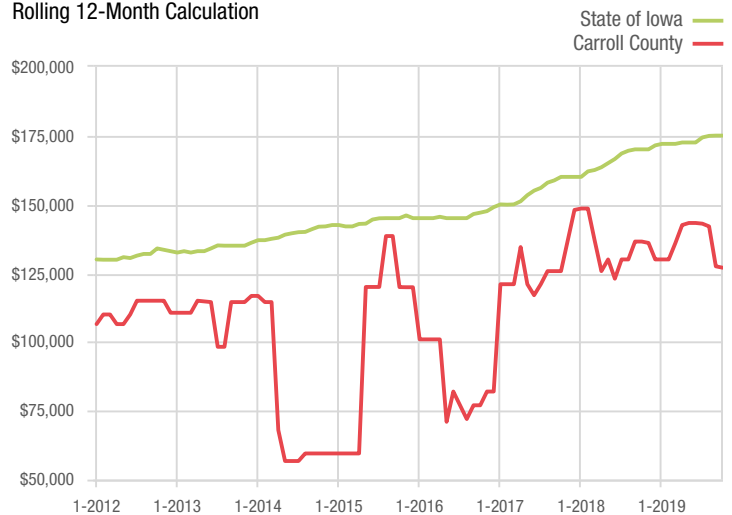
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.