Local Market Update – October 2019A Research Tool Provided by Iowa Association of REALTORS®



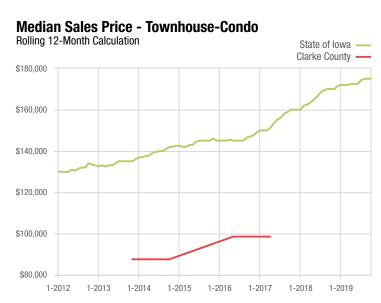
Clarke County

Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	9	12	+ 33.3%	118	115	- 2.5%
Pending Sales	9	11	+ 22.2%	80	92	+ 15.0%
Closed Sales	10	11	+ 10.0%	78	87	+ 11.5%
Days on Market Until Sale	100	53	- 47.0%	80	83	+ 3.8%
Median Sales Price*	\$102,000	\$93,700	- 8.1%	\$120,000	\$122,500	+ 2.1%
Average Sales Price*	\$110,865	\$118,518	+ 6.9%	\$125,671	\$143,738	+ 14.4%
Percent of List Price Received*	95.6%	95.9%	+ 0.3%	94.6%	96.0%	+ 1.5%
Inventory of Homes for Sale	46	38	- 17.4%			
Months Supply of Inventory	6.1	4.5	- 26.2%			

Townhouse-Condo		October			Year to Date	
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	0	1	
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	_	_	_		_	_
Median Sales Price*			_			_
Average Sales Price*	_		_		_	_
Percent of List Price Received*			_			_
Inventory of Homes for Sale	0	1	_		_	_
Months Supply of Inventory			_		_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Clarke County -\$180,000 \$160,000 \$140,000 \$120,000 \$100,000 \$80.000 \$60,000 \$40,000 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.