

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Crawford County

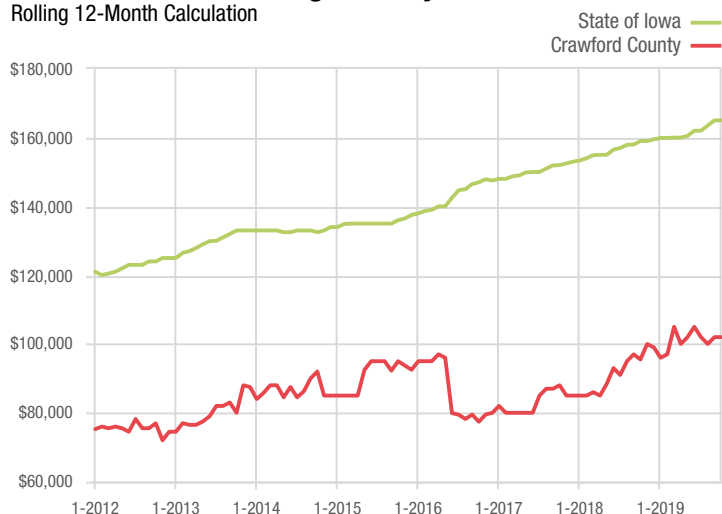
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	21	16	- 23.8%	122	132	+ 8.2%
Pending Sales	9	13	+ 44.4%	81	90	+ 11.1%
Closed Sales	12	12	0.0%	81	90	+ 11.1%
Days on Market Until Sale	64	86	+ 34.4%	111	126	+ 13.5%
Median Sales Price*	\$93,250	\$131,500	+ 41.0%	\$100,000	\$102,000	+ 2.0%
Average Sales Price*	\$112,875	\$144,455	+ 28.0%	\$110,842	\$115,556	+ 4.3%
Percent of List Price Received*	91.3%	92.7%	+ 1.5%	93.3%	92.3%	- 1.1%
Inventory of Homes for Sale	64	63	- 1.6%	—	—	—
Months Supply of Inventory	7.6	7.1	- 6.6%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	3	0	- 100.0%
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	260	—
Median Sales Price*	—	—	—	—	\$95,000	—
Average Sales Price*	—	—	—	—	\$95,000	—
Percent of List Price Received*	—	—	—	—	88.0%	—
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

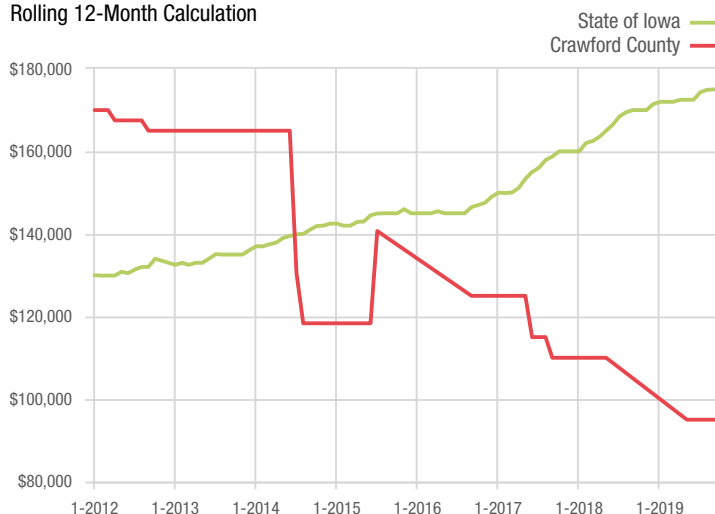
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.