

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Decatur County

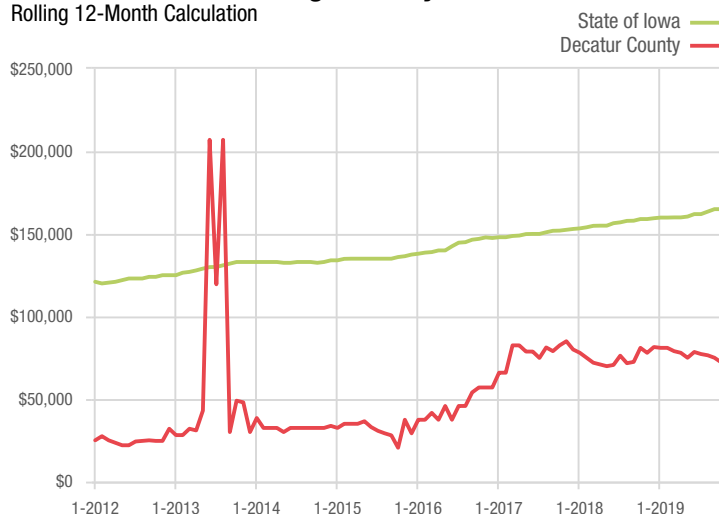
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	4	3	- 25.0%	83	84	+ 1.2%
Pending Sales	7	5	- 28.6%	51	52	+ 2.0%
Closed Sales	5	8	+ 60.0%	46	52	+ 13.0%
Days on Market Until Sale	100	161	+ 61.0%	110	176	+ 60.0%
Median Sales Price*	\$143,700	\$98,000	- 31.8%	\$82,250	\$73,750	- 10.3%
Average Sales Price*	\$158,340	\$130,406	- 17.6%	\$94,540	\$95,823	+ 1.4%
Percent of List Price Received*	97.9%	92.8%	- 5.2%	92.6%	91.4%	- 1.3%
Inventory of Homes for Sale	58	44	- 24.1%	—	—	—
Months Supply of Inventory	11.4	8.3	- 27.2%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

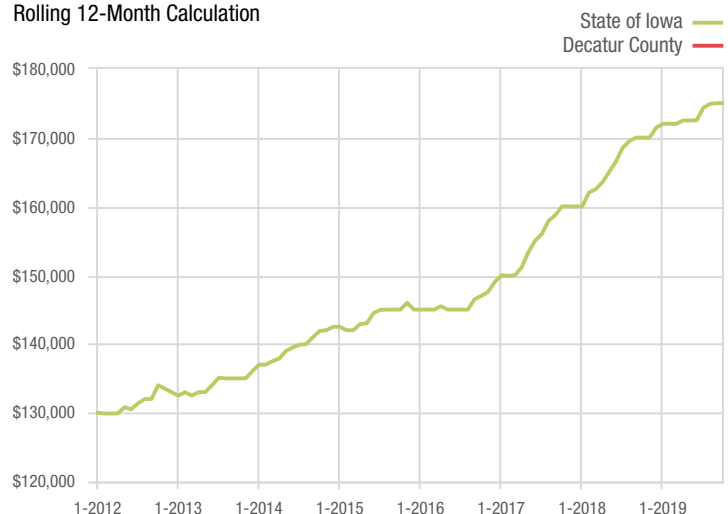
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.