

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Dickinson County

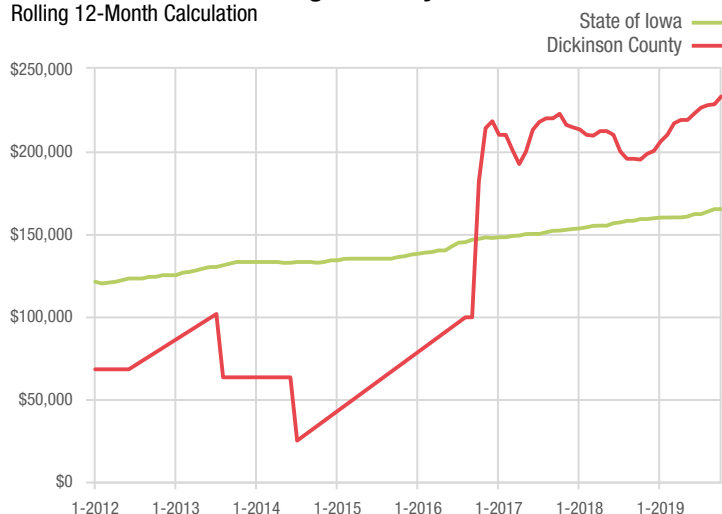
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	25	23	- 8.0%	387	418	+ 8.0%
Pending Sales	30	24	- 20.0%	283	273	- 3.5%
Closed Sales	33	32	- 3.0%	275	272	- 1.1%
Days on Market Until Sale	83	89	+ 7.2%	99	92	- 7.1%
Median Sales Price*	\$192,000	\$229,750	+ 19.7%	\$200,000	\$235,000	+ 17.5%
Average Sales Price*	\$275,939	\$311,068	+ 12.7%	\$320,390	\$323,827	+ 1.1%
Percent of List Price Received*	95.3%	93.8%	- 1.6%	95.2%	94.9%	- 0.3%
Inventory of Homes for Sale	139	154	+ 10.8%	—	—	—
Months Supply of Inventory	5.4	6.1	+ 13.0%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	17	17	0.0%	261	274	+ 5.0%
Pending Sales	14	15	+ 7.1%	185	202	+ 9.2%
Closed Sales	13	18	+ 38.5%	179	193	+ 7.8%
Days on Market Until Sale	87	53	- 39.1%	100	90	- 10.0%
Median Sales Price*	\$325,000	\$186,850	- 42.5%	\$295,000	\$260,000	- 11.9%
Average Sales Price*	\$327,562	\$255,389	- 22.0%	\$374,568	\$317,285	- 15.3%
Percent of List Price Received*	98.3%	94.8%	- 3.6%	97.3%	96.8%	- 0.5%
Inventory of Homes for Sale	80	94	+ 17.5%	—	—	—
Months Supply of Inventory	4.9	5.1	+ 4.1%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

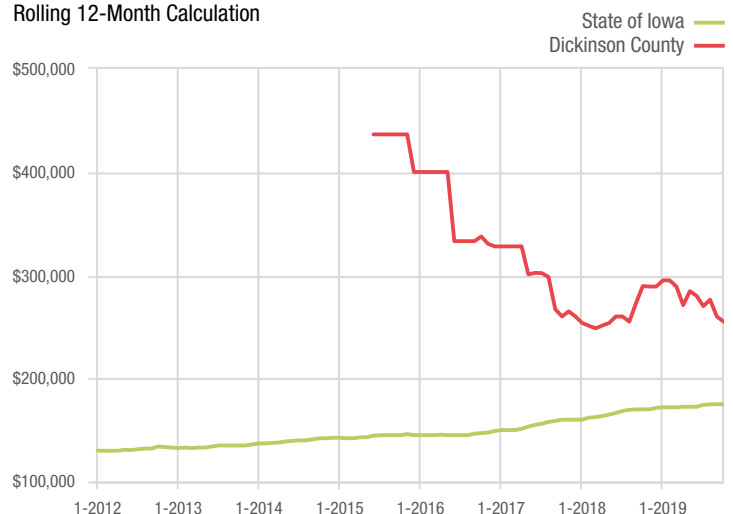
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.