

# Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Dubuque County

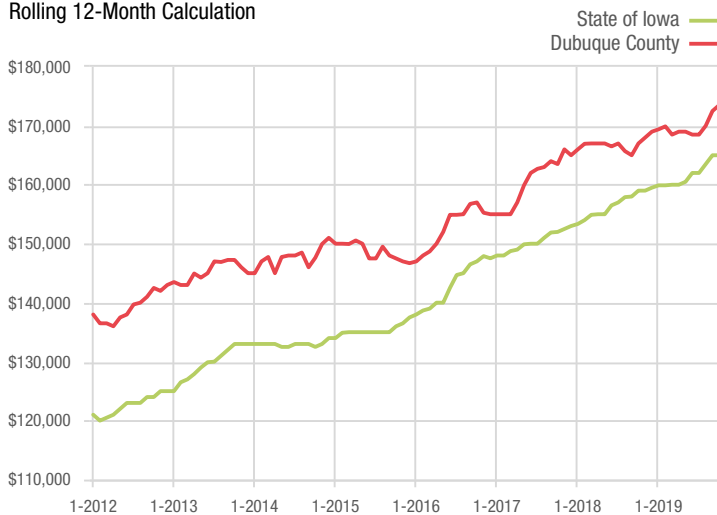
| Single-Family Detached          | October   |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics                     | 2018      | 2019             | % Change | Thru 10-2018 | Thru 10-2019     | % Change |
| New Listings                    | 103       | 93               | - 9.7%   | 1,119        | 998              | - 10.8%  |
| Pending Sales                   | 95        | 35               | - 63.2%  | 923          | 747              | - 19.1%  |
| Closed Sales                    | 75        | 68               | - 9.3%   | 865          | 777              | - 10.2%  |
| Days on Market Until Sale       | 40        | 42               | + 5.0%   | 39           | 41               | + 5.1%   |
| Median Sales Price*             | \$169,500 | <b>\$175,750</b> | + 3.7%   | \$169,000    | <b>\$175,000</b> | + 3.6%   |
| Average Sales Price*            | \$193,675 | <b>\$219,123</b> | + 13.1%  | \$194,214    | <b>\$214,092</b> | + 10.2%  |
| Percent of List Price Received* | 97.9%     | <b>98.0%</b>     | + 0.1%   | 97.7%        | <b>97.5%</b>     | - 0.2%   |
| Inventory of Homes for Sale     | 198       | <b>247</b>       | + 24.7%  | —            | —                | —        |
| Months Supply of Inventory      | 2.3       | <b>3.4</b>       | + 47.8%  | —            | —                | —        |

| Townhouse-Condo                 | October   |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics                     | 2018      | 2019             | % Change | Thru 10-2018 | Thru 10-2019     | % Change |
| New Listings                    | 14        | 5                | - 64.3%  | 121          | 128              | + 5.8%   |
| Pending Sales                   | 17        | 2                | - 88.2%  | 100          | 80               | - 20.0%  |
| Closed Sales                    | 6         | 5                | - 16.7%  | 85           | 92               | + 8.2%   |
| Days on Market Until Sale       | 143       | 11               | - 92.3%  | 74           | 60               | - 18.9%  |
| Median Sales Price*             | \$180,000 | <b>\$210,000</b> | + 16.7%  | \$190,000    | <b>\$215,500</b> | + 13.4%  |
| Average Sales Price*            | \$190,067 | <b>\$210,780</b> | + 10.9%  | \$191,137    | <b>\$222,365</b> | + 16.3%  |
| Percent of List Price Received* | 99.0%     | <b>99.4%</b>     | + 0.4%   | 99.0%        | <b>99.9%</b>     | + 0.9%   |
| Inventory of Homes for Sale     | 37        | <b>45</b>        | + 21.6%  | —            | —                | —        |
| Months Supply of Inventory      | 4.3       | <b>5.7</b>       | + 32.6%  | —            | —                | —        |

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

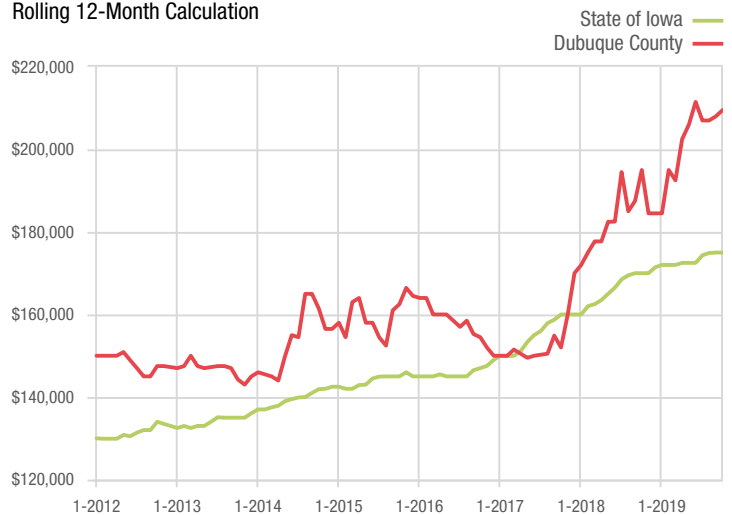
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.