

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Fayette County

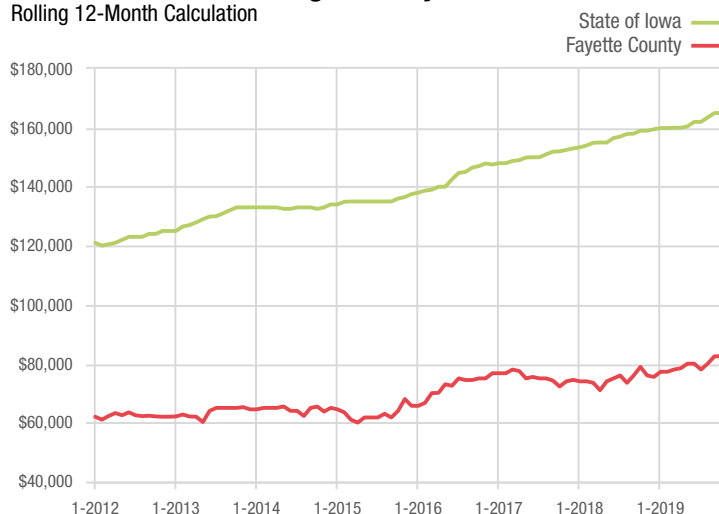
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	27	29	+ 7.4%	281	285	+ 1.4%
Pending Sales	10	17	+ 70.0%	192	168	- 12.5%
Closed Sales	28	13	- 53.6%	199	146	- 26.6%
Days on Market Until Sale	72	68	- 5.6%	114	107	- 6.1%
Median Sales Price*	\$88,750	\$85,500	- 3.7%	\$76,000	\$83,875	+ 10.4%
Average Sales Price*	\$124,711	\$132,108	+ 5.9%	\$93,684	\$106,249	+ 13.4%
Percent of List Price Received*	94.0%	93.4%	- 0.6%	91.9%	91.7%	- 0.2%
Inventory of Homes for Sale	121	141	+ 16.5%	—	—	—
Months Supply of Inventory	6.8	9.4	+ 38.2%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	1	0	- 100.0%	2	2	0.0%
Pending Sales	1	0	- 100.0%	3	1	- 66.7%
Closed Sales	0	0	0.0%	2	0	- 100.0%
Days on Market Until Sale	—	—	—	56	—	—
Median Sales Price*	—	—	—	\$147,125	—	—
Average Sales Price*	—	—	—	\$147,125	—	—
Percent of List Price Received*	—	—	—	100.1%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

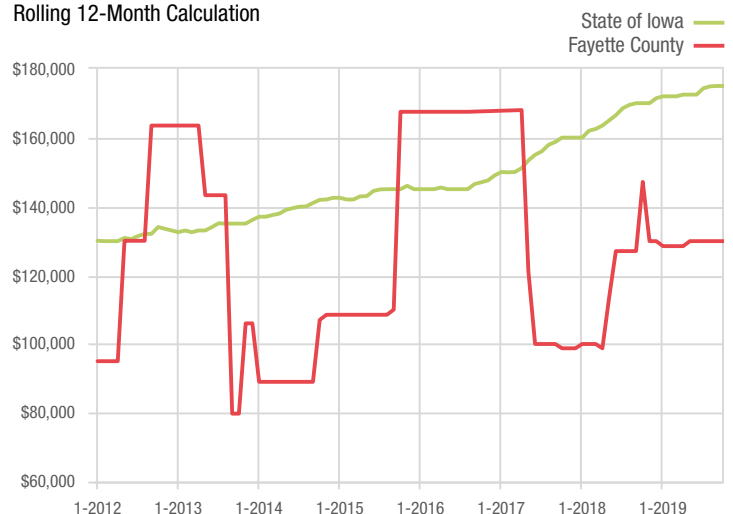
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.