

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



First Congressional District

Includes Allamakee, Benton, Black Hawk, Bremer, Buchanan, Clayton, Delaware, Dubuque, Fayette, Howard, Iowa, Jackson, Jones, Linn, Marshall, Mitchell, Poweshiek, Tama, Winneshiek and Worth Counties

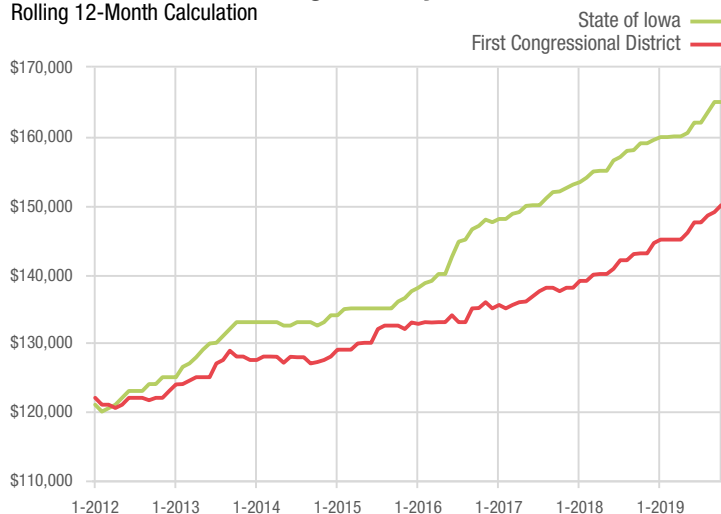
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	927	933	+ 0.6%	10,195	10,125	- 0.7%
Pending Sales	630	663	+ 5.2%	7,909	7,744	- 2.1%
Closed Sales	755	758	+ 0.4%	7,719	7,422	- 3.8%
Days on Market Until Sale	52	44	- 15.4%	55	52	- 5.5%
Median Sales Price*	\$137,000	\$152,500	+ 11.3%	\$144,800	\$151,200	+ 4.4%
Average Sales Price*	\$159,097	\$184,877	+ 16.2%	\$167,035	\$177,530	+ 6.3%
Percent of List Price Received*	96.5%	97.2%	+ 0.7%	96.9%	97.1%	+ 0.2%
Inventory of Homes for Sale	2,586	2,555	- 1.2%	—	—	—
Months Supply of Inventory	3.4	3.5	+ 2.9%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	106	105	- 0.9%	1,082	1,165	+ 7.7%
Pending Sales	71	76	+ 7.0%	880	893	+ 1.5%
Closed Sales	79	68	- 13.9%	868	853	- 1.7%
Days on Market Until Sale	54	49	- 9.3%	56	56	0.0%
Median Sales Price*	\$160,000	\$157,200	- 1.8%	\$157,000	\$163,500	+ 4.1%
Average Sales Price*	\$169,769	\$176,712	+ 4.1%	\$165,488	\$172,323	+ 4.1%
Percent of List Price Received*	99.0%	99.6%	+ 0.6%	99.5%	99.1%	- 0.4%
Inventory of Homes for Sale	299	323	+ 8.0%	—	—	—
Months Supply of Inventory	3.6	3.8	+ 5.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

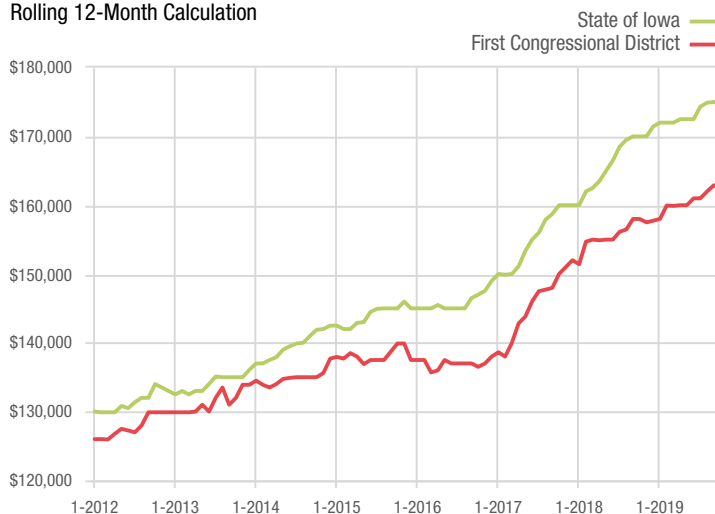
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of November 15, 2019. All data from the multiple listing services in the state of Iowa. | Report © 2019 ShowingTime.