

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Floyd County

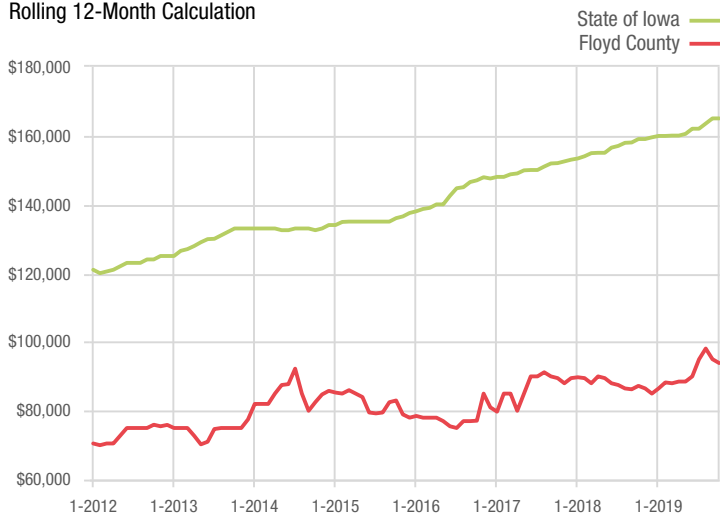
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	21	17	- 19.0%	195	201	+ 3.1%
Pending Sales	14	8	- 42.9%	148	143	- 3.4%
Closed Sales	21	21	0.0%	143	146	+ 2.1%
Days on Market Until Sale	177	133	- 24.9%	111	110	- 0.9%
Median Sales Price*	\$132,500	\$84,000	- 36.6%	\$87,000	\$98,550	+ 13.3%
Average Sales Price*	\$154,281	\$101,790	- 34.0%	\$116,825	\$115,952	- 0.7%
Percent of List Price Received*	91.5%	92.2%	+ 0.8%	93.4%	94.8%	+ 1.5%
Inventory of Homes for Sale	74	93	+ 25.7%	—	—	—
Months Supply of Inventory	5.3	6.5	+ 22.6%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	6	2	- 66.7%
Pending Sales	0	0	0.0%	5	2	- 60.0%
Closed Sales	0	0	0.0%	5	2	- 60.0%
Days on Market Until Sale	—	—	—	48	204	+ 325.0%
Median Sales Price*	—	—	—	\$93,000	\$126,625	+ 36.2%
Average Sales Price*	—	—	—	\$121,700	\$126,625	+ 4.0%
Percent of List Price Received*	—	—	—	92.3%	99.0%	+ 7.3%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.6	1.0	- 37.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

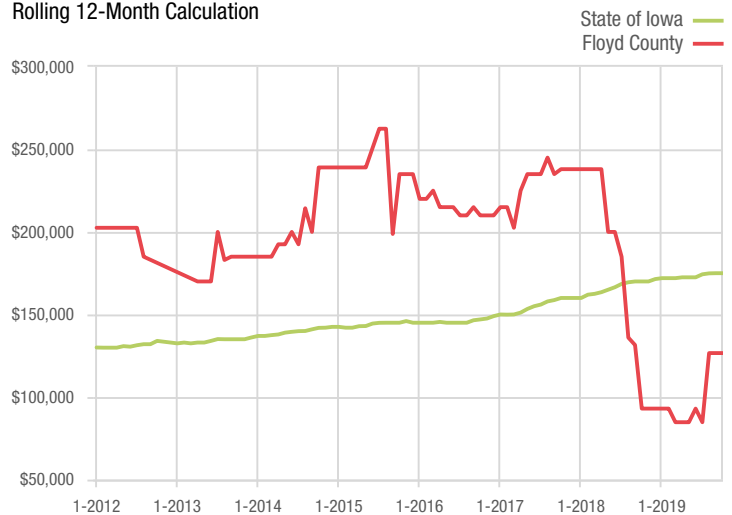
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.