

# Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Greene County

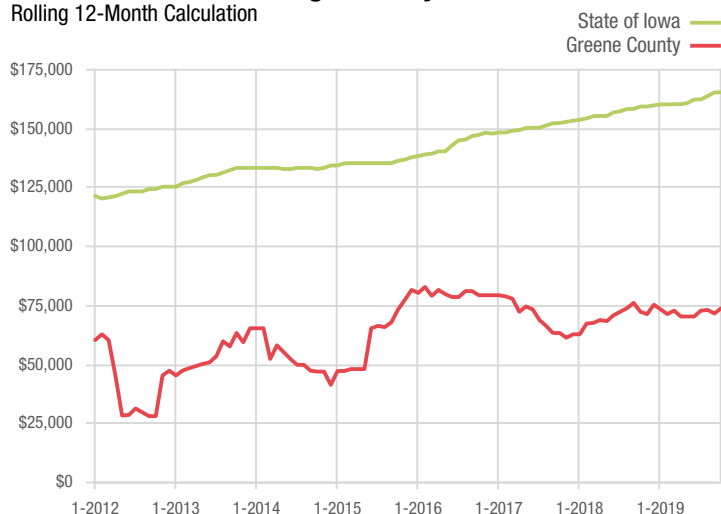
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	12	12	0.0%	79	94	+ 19.0%
Pending Sales	5	0	- 100.0%	48	73	+ 52.1%
Closed Sales	6	6	0.0%	48	68	+ 41.7%
Days on Market Until Sale	63	78	+ 23.8%	82	96	+ 17.1%
Median Sales Price*	\$52,500	\$86,750	+ 65.2%	\$75,750	\$74,000	- 2.3%
Average Sales Price*	\$64,567	\$91,083	+ 41.1%	\$83,956	\$95,555	+ 13.8%
Percent of List Price Received*	91.3%	90.8%	- 0.5%	92.0%	96.1%	+ 4.5%
Inventory of Homes for Sale	35	31	- 11.4%	—	—	—
Months Supply of Inventory	7.9	4.0	- 49.4%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	2	0	- 100.0%
Closed Sales	1	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	37	—	—	23	—	—
Median Sales Price*	\$117,000	—	—	\$95,500	—	—
Average Sales Price*	\$117,000	—	—	\$95,500	—	—
Percent of List Price Received*	91.4%	—	—	93.8%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

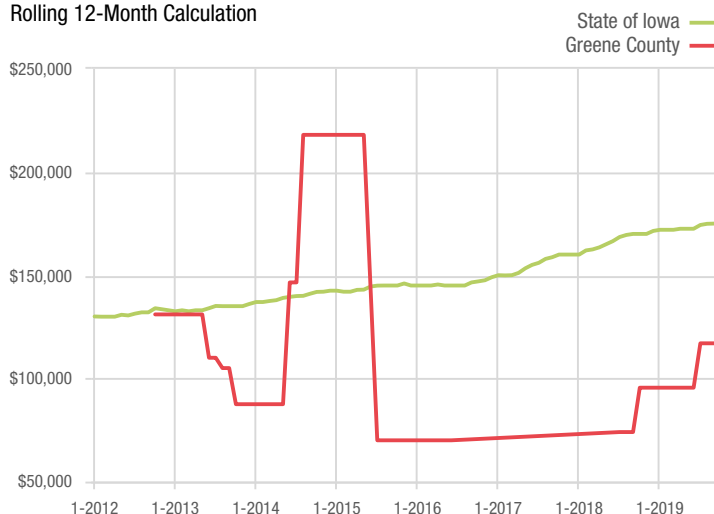
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.