

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Hamilton County

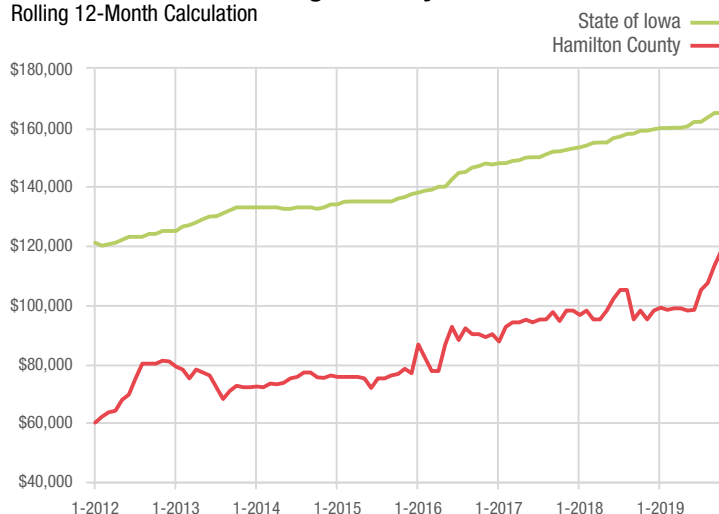
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	14	16	+ 14.3%	134	188	+ 40.3%
Pending Sales	15	5	- 66.7%	101	111	+ 9.9%
Closed Sales	9	10	+ 11.1%	97	110	+ 13.4%
Days on Market Until Sale	48	104	+ 116.7%	67	63	- 6.0%
Median Sales Price*	\$71,000	\$119,450	+ 68.2%	\$95,000	\$119,250	+ 25.5%
Average Sales Price*	\$90,444	\$141,680	+ 56.6%	\$113,947	\$128,229	+ 12.5%
Percent of List Price Received*	93.2%	95.0%	+ 1.9%	96.0%	94.3%	- 1.8%
Inventory of Homes for Sale	53	69	+ 30.2%	—	—	—
Months Supply of Inventory	5.3	6.5	+ 22.6%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	0	2	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	61	—
Median Sales Price*	—	—	—	—	\$87,000	—
Average Sales Price*	—	—	—	—	\$87,000	—
Percent of List Price Received*	—	—	—	—	95.1%	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

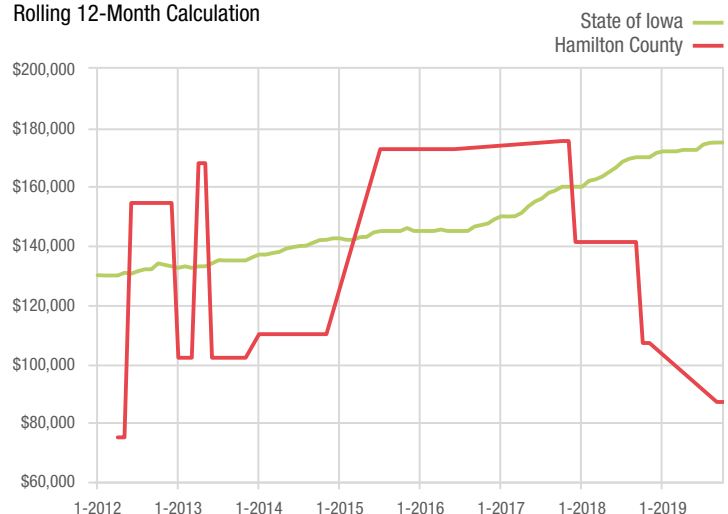
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.