

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Harrison County

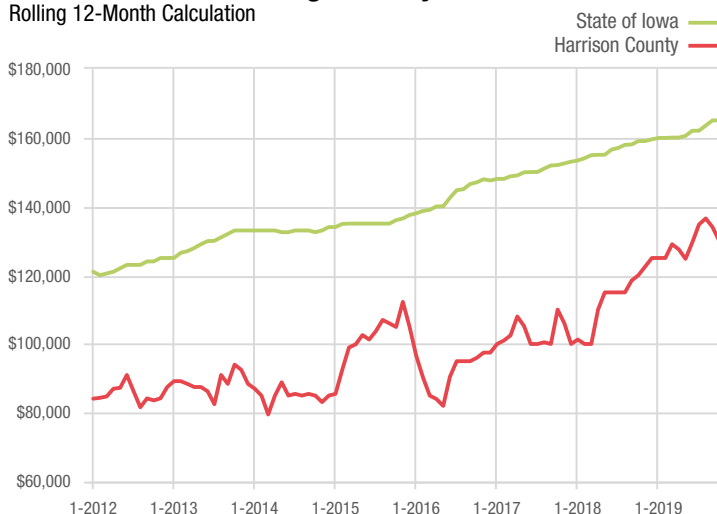
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	11	16	+ 45.5%	175	186	+ 6.3%
Pending Sales	6	9	+ 50.0%	117	129	+ 10.3%
Closed Sales	11	13	+ 18.2%	118	120	+ 1.7%
Days on Market Until Sale	68	39	- 42.6%	62	55	- 11.3%
Median Sales Price*	\$209,900	\$118,000	- 43.8%	\$125,000	\$131,250	+ 5.0%
Average Sales Price*	\$207,164	\$141,854	- 31.5%	\$145,379	\$174,791	+ 20.2%
Percent of List Price Received*	97.6%	92.8%	- 4.9%	94.9%	95.1%	+ 0.2%
Inventory of Homes for Sale	48	55	+ 14.6%	—	—	—
Months Supply of Inventory	4.1	4.6	+ 12.2%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	0	9	—
Pending Sales	0	0	0.0%	2	1	- 50.0%
Closed Sales	0	0	0.0%	3	1	- 66.7%
Days on Market Until Sale	—	—	—	293	102	- 65.2%
Median Sales Price*	—	—	—	\$250,000	\$192,500	- 23.0%
Average Sales Price*	—	—	—	\$237,333	\$192,500	- 18.9%
Percent of List Price Received*	—	—	—	105.2%	98.7%	- 6.2%
Inventory of Homes for Sale	0	5	—	—	—	—
Months Supply of Inventory	—	5.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

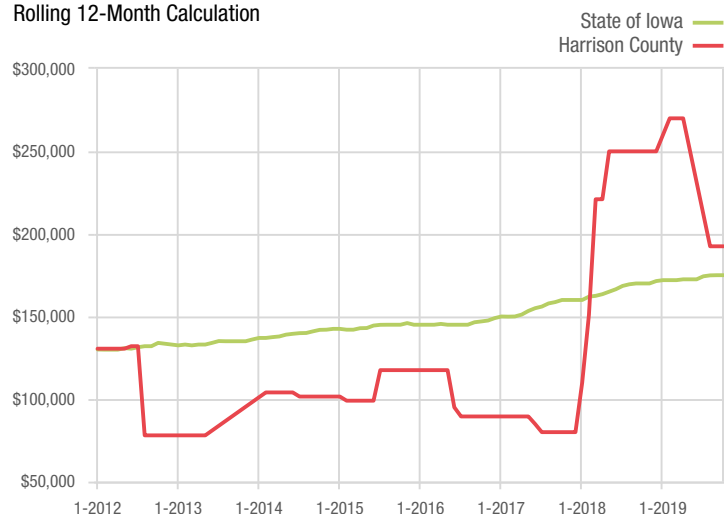
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.