

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Howard County

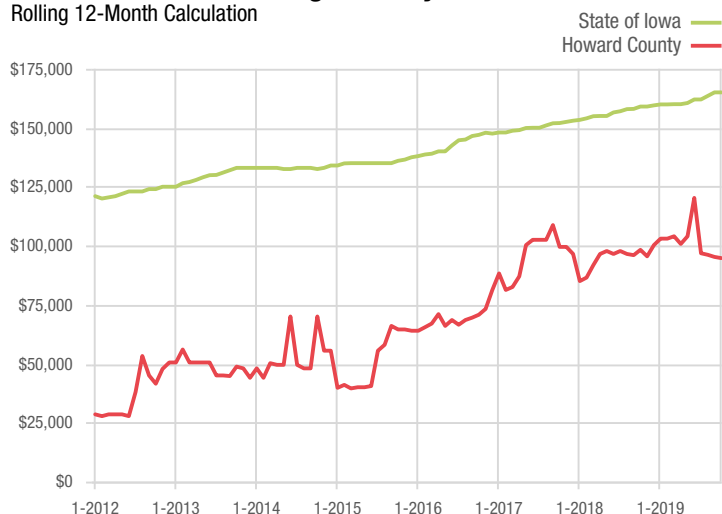
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	6	11	+ 83.3%	40	95	+ 137.5%
Pending Sales	5	8	+ 60.0%	36	68	+ 88.9%
Closed Sales	6	6	0.0%	38	56	+ 47.4%
Days on Market Until Sale	84	43	- 48.8%	101	74	- 26.7%
Median Sales Price*	\$185,000	\$52,000	- 71.9%	\$99,250	\$88,000	- 11.3%
Average Sales Price*	\$181,250	\$98,833	- 45.5%	\$122,047	\$101,508	- 16.8%
Percent of List Price Received*	95.0%	94.0%	- 1.1%	94.6%	94.1%	- 0.5%
Inventory of Homes for Sale	16	31	+ 93.8%	—	—	—
Months Supply of Inventory	4.2	5.1	+ 21.4%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	1	1	0.0%	4	1	- 75.0%
Pending Sales	0	0	0.0%	2	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	14	—	—
Median Sales Price*	—	—	—	\$76,800	—	—
Average Sales Price*	—	—	—	\$76,800	—	—
Percent of List Price Received*	—	—	—	96.2%	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	1.0	0.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

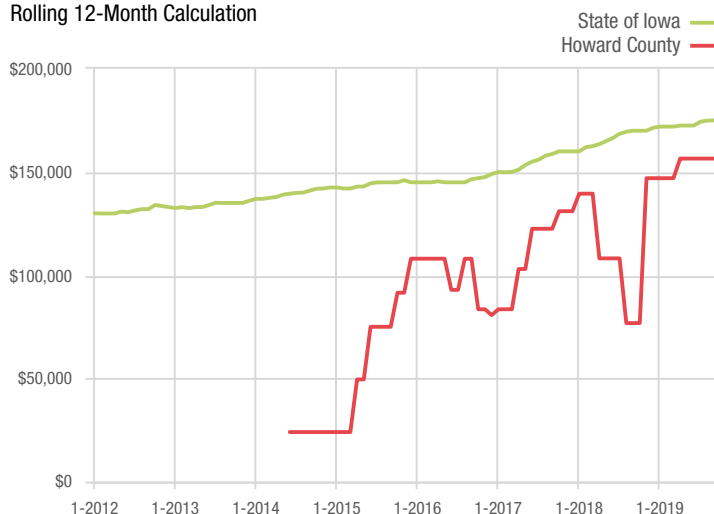
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.