Local Market Update – October 2019A Research Tool Provided by Iowa Association of REALTORS®



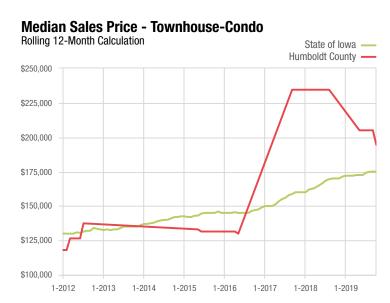
Humboldt County

Single-Family Detached	October			Year to Date			
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change	
New Listings	11	11	0.0%	127	137	+ 7.9%	
Pending Sales	11	7	- 36.4%	94	92	- 2.1%	
Closed Sales	6	9	+ 50.0%	85	91	+ 7.1%	
Days on Market Until Sale	100	51	- 49.0%	57	86	+ 50.9%	
Median Sales Price*	\$73,750	\$80,000	+ 8.5%	\$112,500	\$135,000	+ 20.0%	
Average Sales Price*	\$115,167	\$101,450	- 11.9%	\$120,352	\$140,898	+ 17.1%	
Percent of List Price Received*	96.2%	96.8%	+ 0.6%	94.1%	94.8%	+ 0.7%	
Inventory of Homes for Sale	45	54	+ 20.0%	_			
Months Supply of Inventory	5.2	6.5	+ 25.0%				

Townhouse-Condo		October			Year to Date			
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change		
New Listings	0	0	0.0%	0	4			
Pending Sales	0	1	_	0	2	_		
Closed Sales	0	1	_	0	2			
Days on Market Until Sale	_	20	_		78	_		
Median Sales Price*		\$184,000	_		\$194,500			
Average Sales Price*	_	\$184,000	_		\$194,500	_		
Percent of List Price Received*		98.1%	_		98.0%			
Inventory of Homes for Sale	0	2	_		_	_		
Months Supply of Inventory	_	2.0	_	_				

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Humboldt County • \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 \$80,000 \$60,000 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.