

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Iowa County

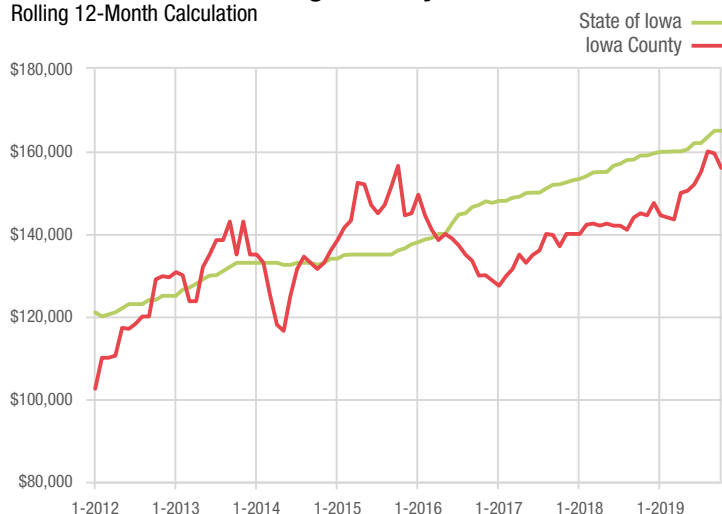
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	20	23	+ 15.0%	244	181	- 25.8%
Pending Sales	15	9	- 40.0%	202	140	- 30.7%
Closed Sales	18	18	0.0%	195	140	- 28.2%
Days on Market Until Sale	51	57	+ 11.8%	71	56	- 21.1%
Median Sales Price*	\$113,000	\$132,450	+ 17.2%	\$143,000	\$155,000	+ 8.4%
Average Sales Price*	\$134,222	\$131,550	- 2.0%	\$161,611	\$179,656	+ 11.2%
Percent of List Price Received*	94.3%	93.1%	- 1.3%	95.8%	97.0%	+ 1.3%
Inventory of Homes for Sale	51	46	- 9.8%	—	—	—
Months Supply of Inventory	2.7	3.3	+ 22.2%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	9	9	0.0%
Pending Sales	0	0	0.0%	8	6	- 25.0%
Closed Sales	0	0	0.0%	8	6	- 25.0%
Days on Market Until Sale	—	—	—	21	54	+ 157.1%
Median Sales Price*	—	—	—	\$163,950	\$209,000	+ 27.5%
Average Sales Price*	—	—	—	\$162,713	\$200,333	+ 23.1%
Percent of List Price Received*	—	—	—	100.7%	97.2%	- 3.5%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.5	1.3	+ 160.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

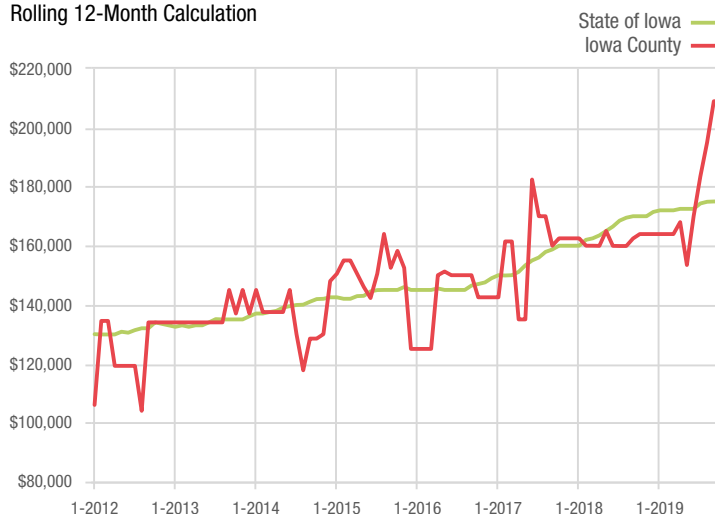
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.