Local Market Update – October 2019A Research Tool Provided by Iowa Association of REALTORS®

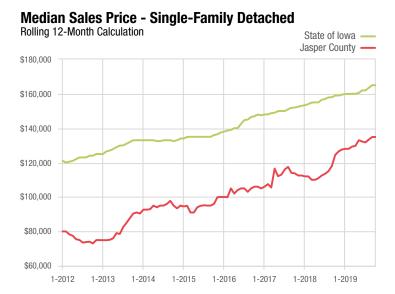


Jasper County

| Single-Family Detached | October | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|--|
| Key Metrics | 2018 | 2019 | % Change | Thru 10-2018 | Thru 10-2019 | % Change | |
| New Listings | 52 | 64 | + 23.1% | 588 | 570 | - 3.1% | |
| Pending Sales | 44 | 58 | + 31.8% | 465 | 451 | - 3.0% | |
| Closed Sales | 50 | 48 | - 4.0% | 455 | 449 | - 1.3% | |
| Days on Market Until Sale | 57 | 41 | - 28.1% | 58 | 54 | - 6.9% | |
| Median Sales Price* | \$151,750 | \$147,500 | - 2.8% | \$126,250 | \$132,600 | + 5.0% | |
| Average Sales Price* | \$160,767 | \$147,496 | - 8.3% | \$144,135 | \$147,907 | + 2.6% | |
| Percent of List Price Received* | 97.4% | 96.4% | - 1.0% | 96.9% | 96.6% | - 0.3% | |
| Inventory of Homes for Sale | 178 | 173 | - 2.8% | | | | |
| Months Supply of Inventory | 3.9 | 3.9 | 0.0% | | | | |

| Townhouse-Condo | | October | | | Year to Date | |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2018 | 2019 | % Change | Thru 10-2018 | Thru 10-2019 | % Change |
| New Listings | 0 | 1 | _ | 12 | 11 | - 8.3% |
| Pending Sales | 2 | 0 | - 100.0% | 11 | 9 | - 18.2% |
| Closed Sales | 2 | 1 | - 50.0% | 9 | 10 | + 11.1% |
| Days on Market Until Sale | 130 | 11 | - 91.5% | 67 | 81 | + 20.9% |
| Median Sales Price* | \$145,000 | \$187,500 | + 29.3% | \$182,000 | \$172,500 | - 5.2% |
| Average Sales Price* | \$145,000 | \$187,500 | + 29.3% | \$171,517 | \$184,280 | + 7.4% |
| Percent of List Price Received* | 93.0% | 94.2% | + 1.3% | 95.3% | 97.4% | + 2.2% |
| Inventory of Homes for Sale | 2 | 3 | + 50.0% | | _ | _ |
| Months Supply of Inventory | 1.4 | 2.0 | + 42.9% | | _ | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.