

# Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Jefferson County

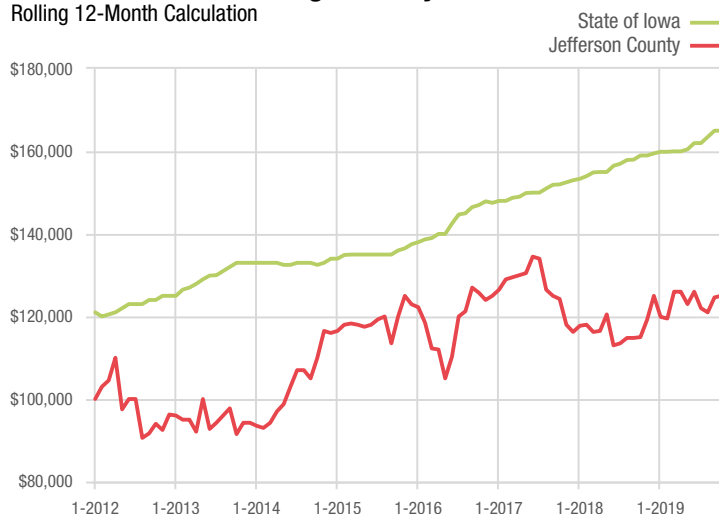
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	26	16	- 38.5%	195	227	+ 16.4%
Pending Sales	13	10	- 23.1%	134	123	- 8.2%
Closed Sales	13	12	- 7.7%	128	120	- 6.3%
Days on Market Until Sale	105	39	- 62.9%	95	91	- 4.2%
Median Sales Price*	\$90,000	\$124,500	+ 38.3%	\$119,700	\$124,618	+ 4.1%
Average Sales Price*	\$113,192	\$121,191	+ 7.1%	\$136,569	\$144,781	+ 6.0%
Percent of List Price Received*	94.9%	97.1%	+ 2.3%	94.5%	95.9%	+ 1.5%
Inventory of Homes for Sale	85	90	+ 5.9%	—	—	—
Months Supply of Inventory	6.7	7.2	+ 7.5%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	1	—	14	13	- 7.1%
Pending Sales	1	1	0.0%	9	7	- 22.2%
Closed Sales	0	1	—	9	7	- 22.2%
Days on Market Until Sale	—	49	—	124	139	+ 12.1%
Median Sales Price*	—	\$215,000	—	\$95,000	\$125,000	+ 31.6%
Average Sales Price*	—	\$215,000	—	\$116,944	\$134,175	+ 14.7%
Percent of List Price Received*	—	90.5%	—	91.2%	94.3%	+ 3.4%
Inventory of Homes for Sale	5	5	0.0%	—	—	—
Months Supply of Inventory	4.5	3.6	- 20.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

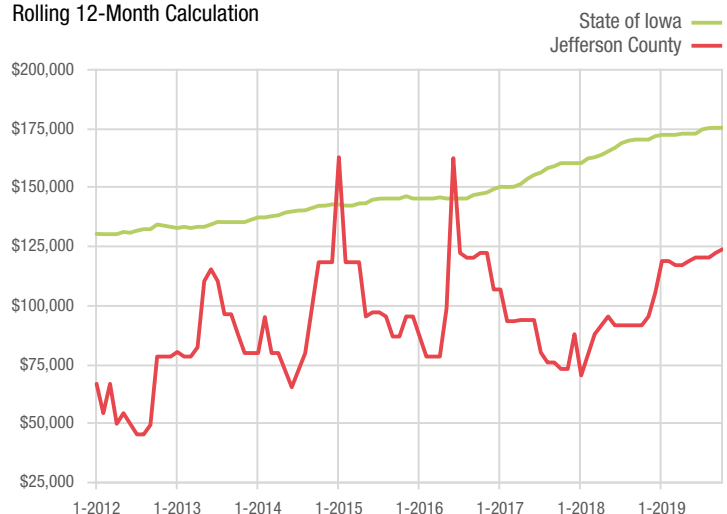
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.