

# Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



## Jones County

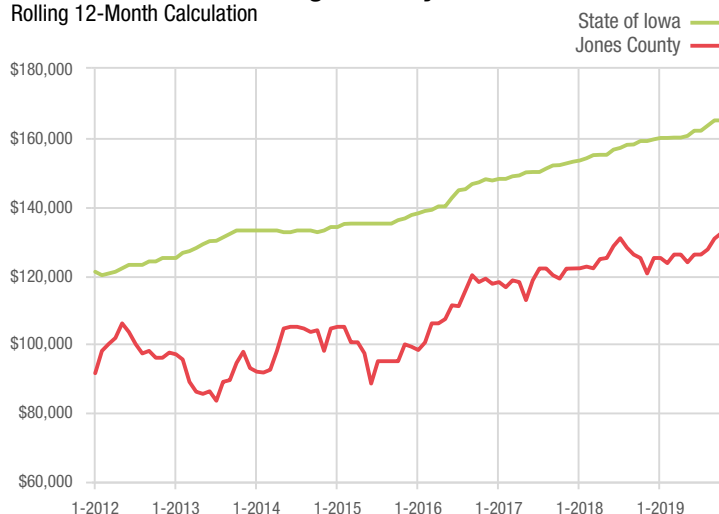
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	18	11	- 38.9%	201	180	- 10.4%
Pending Sales	9	11	+ 22.2%	156	161	+ 3.2%
Closed Sales	12	20	+ 66.7%	155	152	- 1.9%
Days on Market Until Sale	41	43	+ 4.9%	64	64	0.0%
Median Sales Price*	\$121,700	\$149,995	+ 23.2%	\$125,000	\$135,000	+ 8.0%
Average Sales Price*	\$139,575	\$163,903	+ 17.4%	\$149,252	\$151,866	+ 1.8%
Percent of List Price Received*	96.3%	98.1%	+ 1.9%	96.4%	96.3%	- 0.1%
Inventory of Homes for Sale	57	39	- 31.6%	—	—	—
Months Supply of Inventory	3.9	2.5	- 35.9%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	1	1	0.0%	10	10	0.0%
Pending Sales	0	0	0.0%	7	8	+ 14.3%
Closed Sales	0	0	0.0%	8	9	+ 12.5%
Days on Market Until Sale	—	—	—	93	54	- 41.9%
Median Sales Price*	—	—	—	\$161,250	\$133,500	- 17.2%
Average Sales Price*	—	—	—	\$143,781	\$144,322	+ 0.4%
Percent of List Price Received*	—	—	—	95.8%	97.6%	+ 1.9%
Inventory of Homes for Sale	4	3	- 25.0%	—	—	—
Months Supply of Inventory	3.1	2.0	- 35.5%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

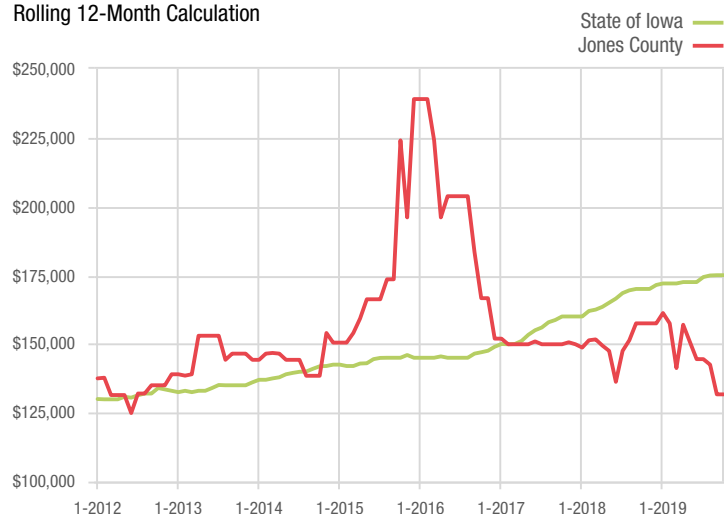
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.