

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Keokuk County

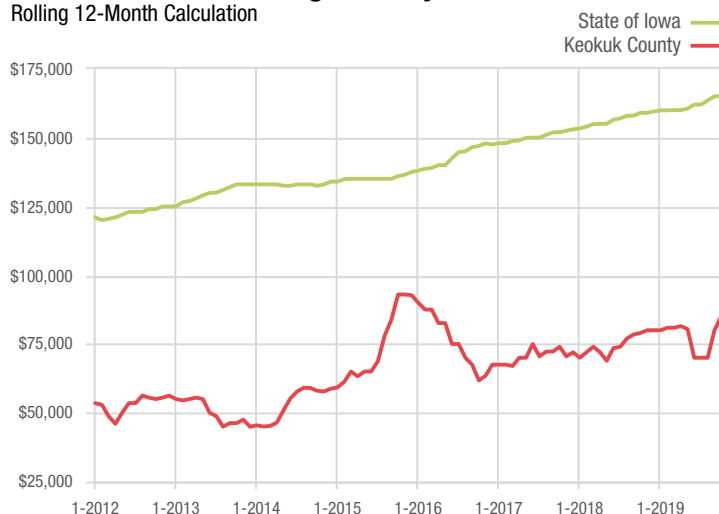
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	5	12	+ 140.0%	85	100	+ 17.6%
Pending Sales	7	6	- 14.3%	70	68	- 2.9%
Closed Sales	4	14	+ 250.0%	71	65	- 8.5%
Days on Market Until Sale	67	132	+ 97.0%	105	99	- 5.7%
Median Sales Price*	\$66,500	\$89,000	+ 33.8%	\$79,500	\$87,750	+ 10.4%
Average Sales Price*	\$56,750	\$96,798	+ 70.6%	\$86,467	\$96,668	+ 11.8%
Percent of List Price Received*	87.1%	91.8%	+ 5.4%	92.0%	93.5%	+ 1.6%
Inventory of Homes for Sale	28	39	+ 39.3%	—	—	—
Months Supply of Inventory	4.3	6.3	+ 46.5%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	93	—	—
Median Sales Price*	—	—	—	\$87,500	—	—
Average Sales Price*	—	—	—	\$87,500	—	—
Percent of List Price Received*	—	—	—	93.6%	—	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

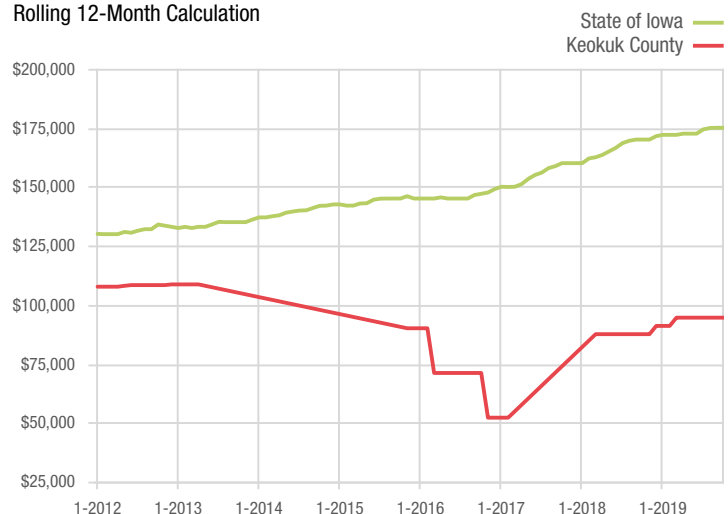
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.