

Local Market Update – October 2019

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

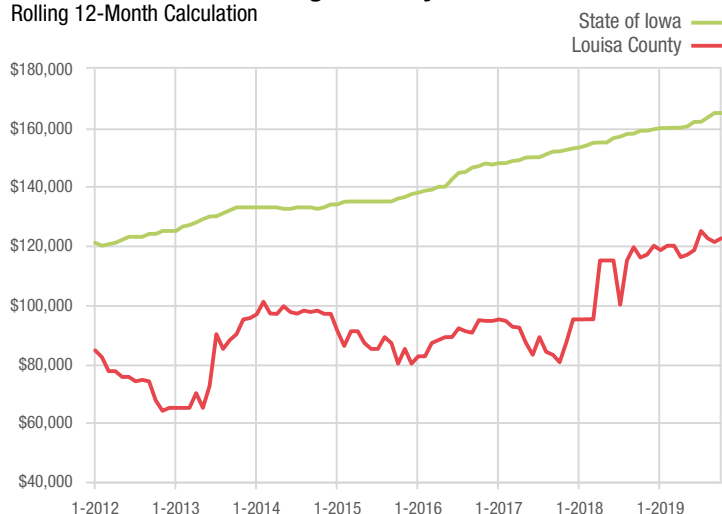
Single-Family Detached	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	8	11	+ 37.5%	101	103	+ 2.0%
Pending Sales	7	5	- 28.6%	53	68	+ 28.3%
Closed Sales	2	7	+ 250.0%	34	51	+ 50.0%
Days on Market Until Sale	128	82	- 35.9%	94	86	- 8.5%
Median Sales Price*	\$106,500	\$98,000	- 8.0%	\$116,000	\$120,000	+ 3.4%
Average Sales Price*	\$106,500	\$122,600	+ 15.1%	\$128,388	\$130,788	+ 1.9%
Percent of List Price Received*	99.2%	95.7%	- 3.5%	95.9%	95.4%	- 0.5%
Inventory of Homes for Sale	46	35	- 23.9%	—	—	—
Months Supply of Inventory	8.9	5.3	- 40.4%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

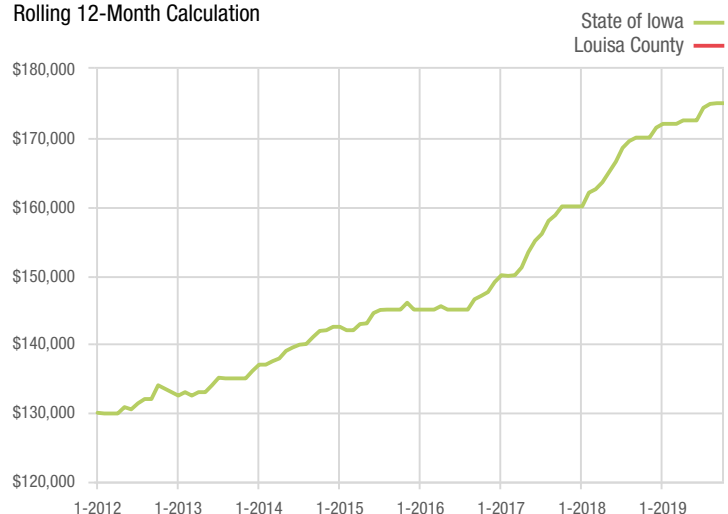
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.